



Rank	Previous	Company	Headquarters	Food sales (U.S. millions)	Change	Period ending	Product type
1	1	Nestlé S.A.	Vevey, Switzerland	\$61,615	13.6%	12/31/03	Diversified
2	5	Archer Daniels Midland Co.	Decatur, Ill.	\$36,151	18%	6/30/04	Ingredients, grain-based products
3	2	Kraft Foods Inc.	Northfield, Ill.	\$31,010	4.3%	12/31/03	Diversified
4	3	Unilever plc	London, England, and Rotterdam, the Netherlands	\$29,938	16.6%	12/31/03	Diversified
5	7	Cargill Inc.	Minneapolis, Minn.	\$27,260	16%	5/31/03	Grain-based foods
6	4	PepsiCo Inc.	Purchase, N.Y.	\$26,971	7.4%	12/31/03	Beverages & snack foods
7	6	Tyson Foods Inc.	Springdale, Ark.	\$24,549	5.1%	9/27/03	Meat & poultry
8	9	Coca-Cola Co.	Atlanta, Ga.	\$21,044	7.6%	12/31/03	Beverages
9	10	Mars Inc.	McLean, Va.	\$17,000	3%	12/31/03	Confections
10	13	Groupe Danone	Paris, France	\$14,850	16.5%	12/31/03	Dairy, biscuits, water
11	11	Diageo plc	London, England	\$14,642	-3.3%	6/30/03	Alcoholic beverages
12	8	ConAgra Inc.	Omaha, Neb.	\$14,522	-26.8%	5/31/04	Diversified
13	12	Anheuser-Busch Inc.	St. Louis, Mo.	\$14,147	4.3%	12/31/03	Brewery
14	14	Kirin Brewery Co. Ltd.	Tokyo, Japan	\$11,452	-7.5%	12/31/03	Beverage
15	23	SABMiller plc	Johannesburg, S. Africa	\$11,366	37%	3/31/04	Brewery
16	18	General Mills Inc.	Minneapolis, Minn.	\$11,070	5.4%	5/30/04	Grain-based foods
17	19	Sara Lee Corp.	Chicago, Ill.	\$10,743	9.9%	7/3/04	Meats, bakery, beverage
18	27	Cadbury Schweppes plc	London, England	\$10,525	33.2%	12/31/03	Beverages, confections
19	16	Heineken N.V.	Amsterdam, the Netherlands	\$10,467	-2.9%	12/31/03	Brewery
20	15	Asahi Breweries Ltd.	Tokyo, Japan	\$10,150	-6.2%	12/31/03	Brewery
21	17	Suntory Ltd.	Osaka, Japan	\$9,925	-5.9%	12/31/02	Alcoholic & nonalcoholic beverages
22	N/A	Swift & Co.	Greeley, Colo.	\$9,879	72.1%	5/30/03	Processed beef and pork
23	20	Dean Foods Co.	Dallas, Texas	\$8,940	1.7%	12/31/03	Dairy
24	22	Kellogg Co.	Battle Creek, Mich.	\$8,812	6.1%	12/31/03	Grain-based foods
25	24	H. J. Heinz Co.	Pittsburgh, Pa.	\$8,415	2.2%	4/28/03	Frozen & shelf-stable foods
26	26	Smithfield Foods Inc.	Smithfield, Va.	\$8,248	20.5%	5/2/04	Meat packer
27	28	Nippon Meat Packers Inc.	Osaka, Japan	\$7,989	10.2%	3/31/04	Meat processor
28	29	Interbrew	Brussels, Belgium	\$7,967	8.5%	12/31/03	Brewery
29	33	Carlsberg Breweries A/S	Copenhagen, Denmark	\$7,197	17.5%	9/30/03	Beverages
30	31	Dairy Farmers of America Inc.	Kansas City, Mo.	\$6,993	8.5%	12/31/03	Dairy
31	34	Associated British Foods	London, England	\$6,979	15.9%	9/13/03	Bakery, fats & oils
32	48	Scottish & Newcastle plc	Edinburgh, Scotland	\$6,884	53.1%	4/30/03	Brewery
33	42	FEMSA de CV	Monterrey, Mexico	\$6,729	37%	12/31/03	Beer, soft drinks
34	30	Campbell Soup Co.	Camden, N.J.	\$6,678	8.9%	8/3/03	Canned foods & baked goods
35	39	Fonterra Cooperative Group	Hamilton, New Zealand	\$6,575	18.7%	5/31/03	Dairy
36	25	Parmalat Finanziaria SpA	Milan, Italy	\$6,560	-17.5%	12/31/03	Dairy, bakery



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37	36	Ajinomoto Co. Ltd.	Tokyo, Japan	\$6,547	13.1%	3/31/04	Diversified
38	32	Maruha Corp.	Tokyo, Japan	\$6,259	3%	3/31/03	Seafood processor
39	40	Danish Crown	Randers, Denmark	\$6,105	13.9%	9/30/03	Beef and pork processor
40	44	Arla Foods Group	Arhus, Denmark	\$6,068	23.1%	9/30/03	Dairy
41	37	Groupe Lactalis	Laval, France	\$6,051	5.4%	12/31/03	Dairy
42	38	Meiji Milk Products Co. Inc.	Tokyo, Japan	\$5,418	-2.8%	3/31/04	Dairy
43	35	Yamazaki Baking Co. Ltd.	Tokyo, Japan	\$5,345	-8.1%	12/31/03	Bakery
44	50	Allied Domecq plc	Bristol, U.K.	\$5,149	20.5%	8/31/03	Spirits & wine
45	45	Friesland Coberco Dairy Foods Holding N.V.	Meppel, the Netherlands	\$4,866	5.1%	12/31/03	Dairy
46	51	Tate & Lyle plc	London, England	\$4,856	10.3%	3/31/04	Sweeteners and starches
47	49	Dole Food Company Inc.	Westlake Village, Calif.	\$4,773	8.7%	12/31/03	Canned fruits & vegetables
48	46	McCain Foods Ltd.	Florenceville, N.B., Canada	\$4,749	3%	6/30/03	Frozen foods
49	47	Morinaga Milk Industry Co. Ltd.	Tokyo, Japan	\$4,586	-0.1%	3/31/04	Diversified
50	53	Itoham Foods Inc.	Hyogo, Japan	\$4,250	20%	3/31/04	Meat products
51	59	Hormel Foods Corp.	Austin, Minn.	\$4,200	2.6%	10/25/03	Meat & food
52	52	CHS Cooperatives	St. Paul, Minn.	\$4,177	19.8%	8/31/03	Grain-based foods
53	58	Kerry Group plc	Kerry, Ireland	\$4,177	6%	12/31/03	Ingredients
54	54	Hershey Foods Corp.	Hershey, Pa.	\$4,173	1.3%	12/31/03	Confections
55	60	Campina Melkunie BV	Zaltbommel, the Netherlands	\$4,134	6.2%	12/31/03	Dairy
56	67	Bongrain SA	Viroflay, France	\$4,132	18.1%	12/31/02	Cheese processor
57	71	Schwan Food Co.	Marshall, Minn.	\$4,000	29%	12/31/03	Frozen foods, baked goods
58	62	Adolph Coors Co.	Golden, Colo.	\$4,000	5.9%	12/28/03	Brewery
59	55	Nippon Suisan Kaisha Ltd.	Tokyo, Japan	\$3,998	-0.6%	3/31/04	Seafood processor
60	56	Pernod Ricard Co.	Paris, France	\$3,867	-2.7%	12/31/03	Wine & spirits
61	66	Südzucker AG	Mannheim, Germany	\$3,840	8.9%	2/29/04	Sweeteners, ice cream
62	73	CSM NV	Diemen, the Netherlands	\$3,634	19.5%	9/30/03	Ingredients
63	57	Barilla SpA	Parma, Italy	\$3,602	84.7%	12/31/02	Pasta
64	41	Oetker Group	Bielefeld, Germany	\$3,560	-33.5%	12/31/03	Baking ingredients, frozen foods
65	79	Constellation Brands Inc.	Fairport, N.Y.	\$3,552	30%	2/3/04	Wine, beer, spirits
66	63	Grupo Bimbo S.A. de C.V.	Mexico City, Mexico	\$3,530	9.9%	12/31/03	Baked goods
67	65	Interstate Bakeries Corp.	Kansas City, Mo.	\$3,526	-0.2%	5/31/03	Baked goods
68	61	Sapporo Breweries Ltd.	Tokyo, Japan	\$3,512	-4.5%	12/31/03	Beverage
69	68	Maple Leaf Foods Inc.	Toronto, Canada	\$3,219	3.6%	12/31/02	Meat, bakery
70	69	Procter & Gamble Co.	Cincinnati, Ohio	\$3,200	-15.8%	6/30/03	Coffee, salty snacks
71	89	Panamerican Beverages Inc.	Panama City, Panama	\$3,180	34.9%	12/31/03	Beverage
72	72	George Weston Ltd.	Toronto, Canada	\$3,130	2.8%	12/31/03	Baked goods



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73	92	Del Monte Foods Co.	San Francisco, Calif.	\$3,130	49.6%	5/2/04	Canned goods, soup, baby food
74	70	Grupo Modelo SA de CV	Mexico City, Mexico	\$3,127	-9.1%	12/31/02	Brewery
75	64	Royal Numico NV	Zoetermeer, the Netherlands	\$3,107	-14.3%	12/31/03	Baby food, clinical nutrients
76	74	Koninklijke Wessanen NV	Amstelveen, the Netherlands	\$3,093	4.1%	12/31/03	Natural & specialty foods
77	85	Wm. Wrigley Jr. Co.	Chicago, Ill.	\$3,069	21.2%	12/31/03	Confections, gum
78	76	Land O'Lakes Inc.	Arden Hills, Minn.	\$2,969	2.4%	12/31/03	Dairy
79	98	Bunge Ltd.	White Plains, N.Y.	\$2,866	39%	12/31/03	Edible oils, bakery ingredients
80	82	Nisshin Seifun Group Inc.	Tokyo, Japan	\$2,846	6.4%	3/31/04	Flour milling
81	83	QP Corp.	Tokyo, Japan	\$2,845	6.7%	11/30/03	Diversified
82	86	Nissin Food Products Co. Ltd.	Osaka, Japan	\$2,761	10%	3/31/04	Soy sauce, frozen foods
83	81	Perdue Farms Inc.	Salisbury, Md.	\$2,700	8%	3/31/03	Poultry
84	84	Pilgrim's Pride Corp.	Pittsburg, Texas	\$2,619	3.4%	9/30/03	Poultry
85	88	Nordmilch	Bremen, Germany	\$2,615	8.5%	12/31/03	Dairy
86	80	Keystone Foods LLC	West Conshohocken, Pa.	\$2,600	-3.7%	12/31/02	Meat and poultry
87	75	Foster's Group Ltd.	Victoria, Australia	\$2,478	15.8%	6/30/03	Beverage
88	97	Le Groupe SODIAAL	Paris, France	\$2,477	-3%	12/31/03	Dairy
89	93	Saputo Inc.	Montreal, Canada	\$2,471	14%	3/31/04	Dairy
90	77	Nichirei Corp.	Tokyo, Japan	\$2,442	-13.1%	3/31/04	Frozen foods
91	21	Snow Brand Milk Products Co. Ltd.	Tokyo, Japan	\$2,360	-52.6%	3/31/04	Dairy
92	95	McCormick & Company	Sparks, Md.	\$2,270	11%	11/30/03	Seasonings, rice
93	87	Prima Meat Packers	Tokyo, Japan	\$2,262	-2.6%	3/31/04	Meat
94	90	Schreiber Foods Inc.	Green Bay, Wis.	\$2,200	-4%	3/31/04	Cheese, cream cheese
95	N/A	Katokichi Co. Ltd.	Kanonji, Japan	\$2,193	17.7%	3/31/04	Frozen foods, beverages
96	96	Coca-Cola Amatil Ltd.	Sydney, Australia	\$2,180	2.2%	12/31/03	Beverages
97	N/A	Corn Products International Inc.	Westchester, Ill.	\$2,102	12.3%	12/31/03	Dextrose, glucose, HFC syrup
98	78	American Beverage Co.	Sao Paulo, Brasil	\$2,069	-26%	12/31/02	Brewery
99	99	Meiji Seika Kaisha Ltd.	Tokyo, Japan	\$2,069	2.9%	3/31/04	Confections
100	91	Glanbia plc	Kilkenny, Ireland	\$2,043	-6.7%	12/31/03	Dairy, ingredients

Source: Global Food Market Database, Leatherhead Food RA, Surrey, UK.