



DIGITAL AUDIENCE PROFILE

ADVERTISE WITH FOOD ENGINEERING

FOOD ENGINEERING is the industry's oldest and most preferred publication serving the \$630 billion food and beverage manufacturing market.

www.foodengineeringmag.com



550 W Merrill St, Suite 200, Birmingham, MI 48009

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**Alliance for
Audited Media**



BNP Media Inc.

Birmingham, MI

Alliance for Audited Media has reviewed the BNP Media audience and media management technology platform and Digital Audience Profile reporting solution for conformance to generally accepted information security management and reporting standards.

Our examination was performed in accordance with generally accepted information security management and reporting standards. Our examination included reviews of Platform Technology, Data Life Cycle Management, System Monitoring, Access Controls, Software Development Life Cycle, Media Production, Media Distribution, Audience Data, Documentation, Reporting, and Disclosures. The examination included those procedures we considered necessary in the circumstances to obtain a reasonable basis for rendering our opinion.

Based on our review, we are not aware of any material modifications that should be made to the BNP Media audience and media management platform and Digital Audience Profile reporting solution for recording, processing, and reporting audience and media data.

The accreditation of the BNP Media audience and media management technology platform and Digital Audience Profile reporting solution is as of December 31, 2023.

This report is intended solely for use by the management of BNP Media and its customers.

Alliance for Audited Media

Alliance for Audited Media

March 31, 2024



Audience Profile

Total Audience

FOOD ENGINEERING serves those in the areas of food processing, packaging, food safety, plant operations, material handling and automation.

104,903

Total Audience Reach

28,644

Unique Active Audience

68%

Engaged

Core Channels

Total Channel Audience

Unique to Channel

Website

25,928

2,884



eMagazine

18,787

7,421



Newsletter

14,063

2,877



■ Unique to Channel

■ Active in 2 Channels

■ Active in all 3 Channels

■ Website Unknown Users

Additional Channels

154

Webinar Average Registrants

108

Unique Event Registrants

13,671

Standard eBlast Delivery

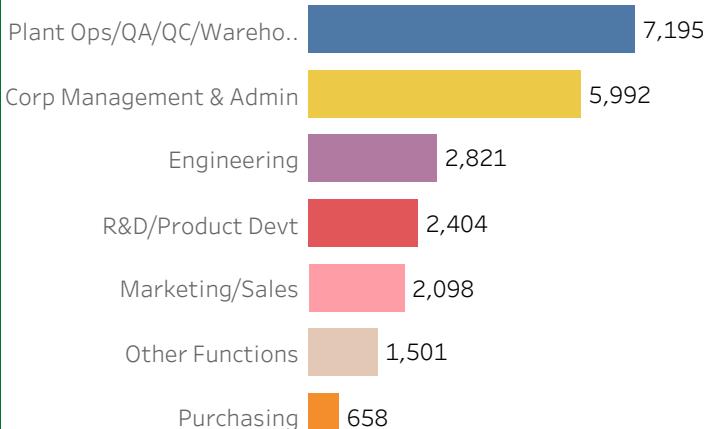
46,125

Social Media Total Followers

Demographics

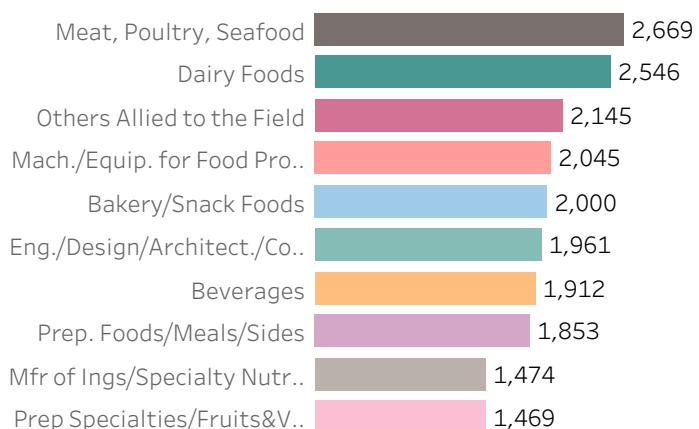
Job Function

Top 7 shown



Business Industry

Top 10 shown



22,669 responses

22,852 responses

Time Frame - As of Last day of Month shown

- **Total Audience:**

Total Audience Reach: Reflects the combined exposure across Website, Newsletter, Social Media Followers, and eMagazine channels. Counts are cumulative and may include overlap between platforms. Only where applicable, also includes Continuing Education user counts.

- **Unique Active Audience:** Number of unique active customers with known first-party data active within product specific time frames for all products.

Engaged: Number of engaged customers with known first-party data within product specific time frames for all products.

* Product-specific time frames for each Channel may be found in Table A.

Core Channels

The three core channels are Website, Newsletter, and eMagazine.

- **Total Channel Audience:** Total number of customers for specified product.

- **Unique to Channel:** Number of unique customers active only in specified channel.

- **Active in 2 Channels:** Number of unique customers active in two channels. Examples: A customer is active within Website and Newsletter channels but not eMagazine. Or a customer is active within Newsletter and eMagazine channels but not the Website.

- **Active in all 3 Channels:** Number of unique customers active in all three channels.

- **Website Unknown Users:** Number of total users who visited the website within the specified time frame who are not accounted for in the BNP Media database. The number of Unique Website Users may be higher than shown due to the number of unknown users.

Additional Channels

Additional channels may include Webinars, Events, Continuing Education (CE), eBlast, Social Media.

- **Webinar Average Registrants (if applicable):** Average registrants per webinar.

- **Unique Event Registrants (if applicable):** Average registrants per event.

- **CE Active Registered Users (if applicable):** Total active registered users for the Continuing Education Center.

- **Standard eBlast Delivery (sponsored only):** Delivery count of a typical eBlast within the last 3 months.

- **Social Media Total Followers (if applicable):** Follower counts by channel for the most recent month.

Demographics

- **Job Function:** Top job functions of the Unique Active Audience.

- **Business Industry:** Top business industries of the Unique Active Audience.

Table A

* BNP Media uses a proprietary algorithm to calculate the number of active and engaged users for each channel based on the time frames listed in the table below.

	Active Criteria	Engaged Criteria
Website	6 Months	6 Months
Newsletter	Included in most recent list	6 Months
eMagazine	Included in most recent list	12 Months
Webinar	12 Months	18 Months
Event	18 Months	18 Months
Continuing Education	13 Months	13 Months
eBlast	Included in most recent list	6 Months



eMagazine - Summary



Total Subscribers

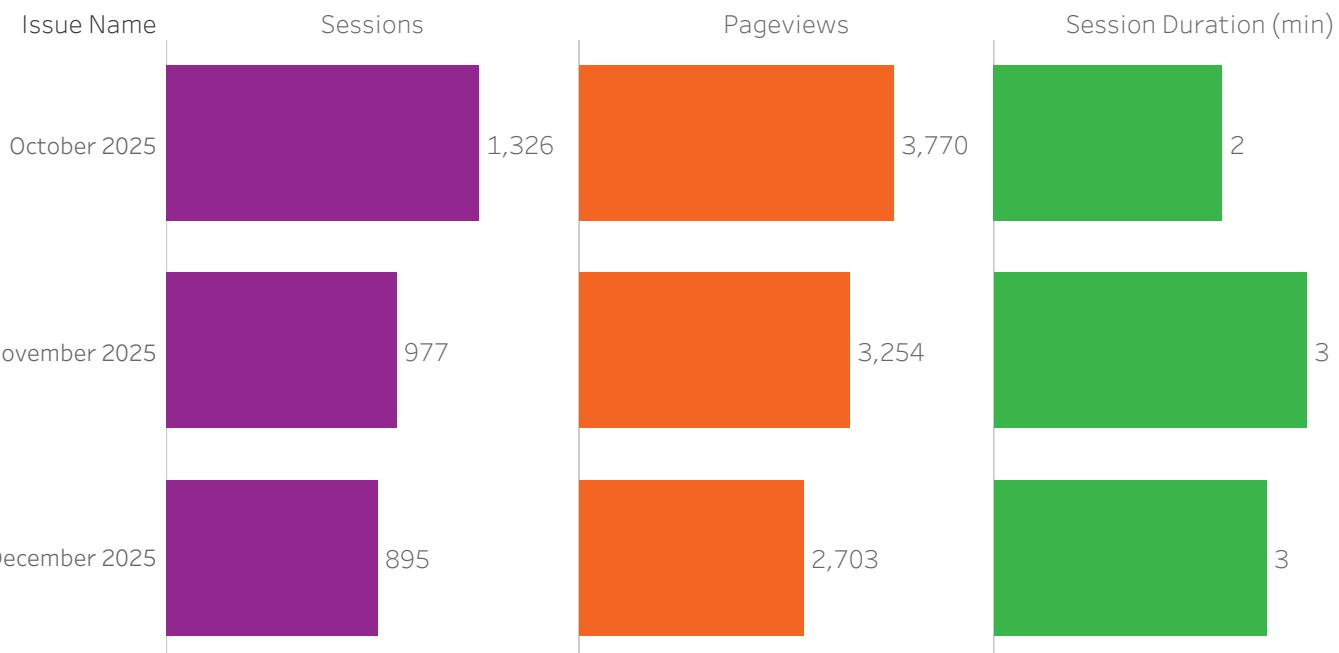
17,591



Average Issue Pageviews

3,242

Activity by eMagazine Issue



eMagazine Notification Email Metrics

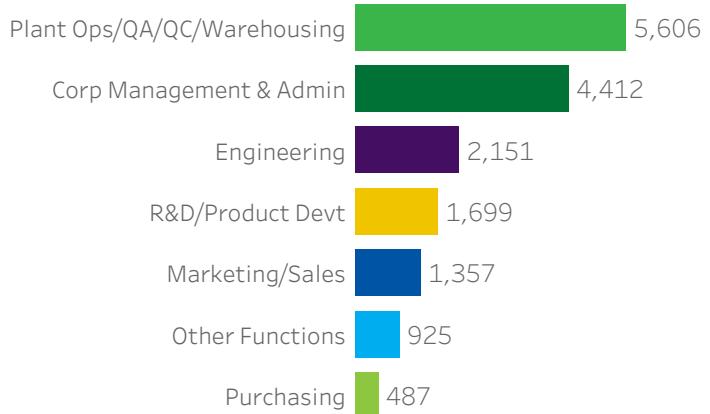
Issue Name	Sends	Unique Delivered	* Unique Opens	* Open Rate	Total Clicks	CTR
October 2025	4	18,580	6,999	37.7%	366	1.0%
November 2025	4	18,339	7,008	38.2%	323	0.9%
December 2025	4	17,725	6,498	36.7%	268	0.8%

* Due to Apple Mail Privacy enabled on user devices, open rates may be inflated as of November 2021. Clicks are not impacted.



Demographic - Job Function

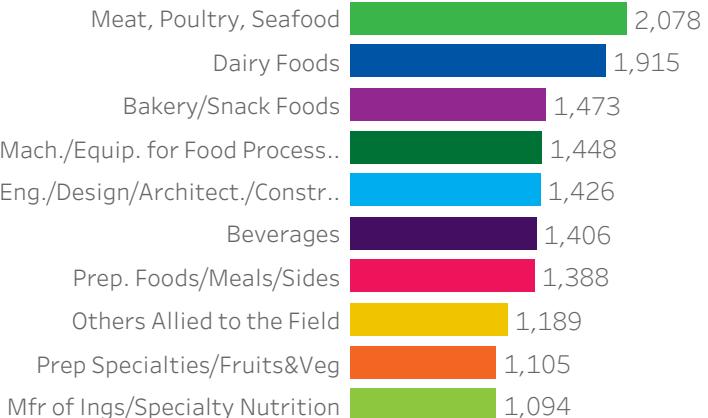
Top 7 Shown



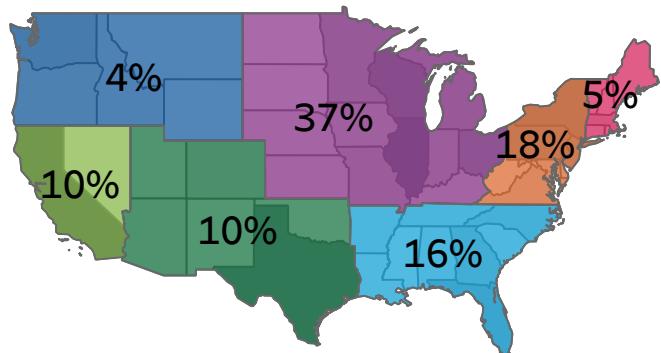
16,637 or 95% of subscribers with responses

Demographic - Business/Industry

Top 10 Shown

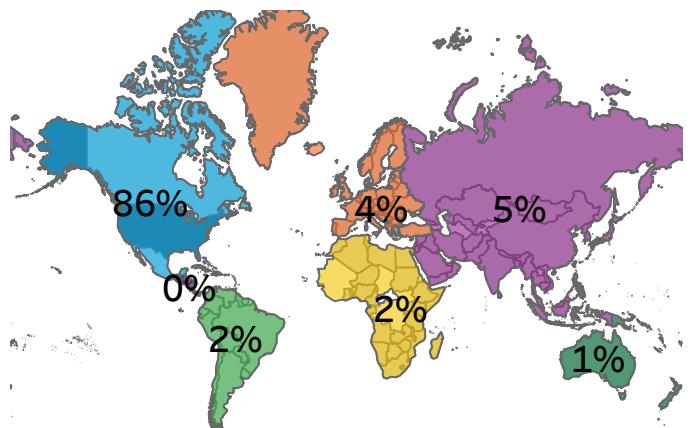
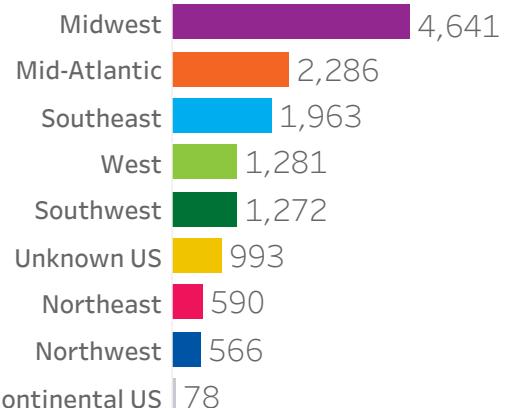


16,651 or 95% of subscribers with responses



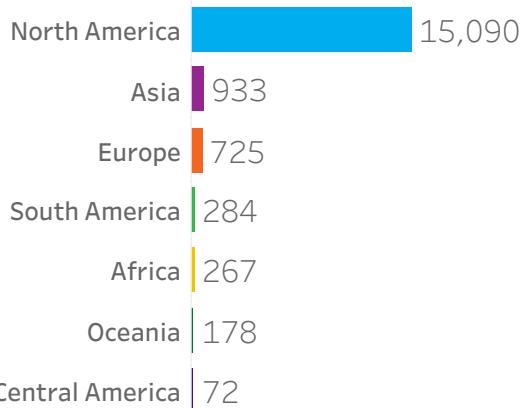
78% of subscribers are located in the US

Unique Subscribers by Region



22% of subscribers are located internationally

Unique Subscribers by Region



Time Frame

3 months

KPIs

- **Total Qualified Subscribers:** Active digital subscribers as of the most recent issue.
- **Average Issue Pageviews:** The average monthly pageviews on the eMagazines.

Activity by eMagazine Issue

- **Issue Date:** eMagazine issue date.
- **Sessions:** Number of times users interacted with the eMagazine. Sessions are terminated after 30 minutes of inactivity.
- **Session Duration (min):** The average session length.
- **Pageviews:** The total number of eMagazine pageviews.

eMagazine Notification Email Metrics

- **Monthly Sends:** Total number of notification emails deployed per issue.
- **Delivered:** Number of unique email subscriber addresses eMagazine notification emails were delivered to for this issue.
- **Unique Opens:** Number of unique subscriber email addresses who opened any notification email for this issue.
- **Open Rate:** Ratio of unique Opens to Delivered.
- **Total Clicks:** Number of subscribers who clicked a link within a particular notification email.
- **CTR:** Click Through Rate is the percentage of subscribers who click on a link within the notification email.



Newsletters



Active Unique Recipients

14,063



% of Recipients Engaged

73%



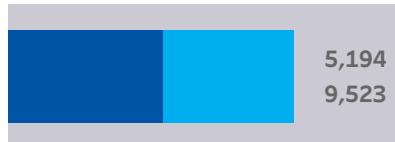
Sends per Month

5

Recipient Activity by Newsletter Over the Last 3 Months

Newsletter Name Average Delivered

FOOD ENGINEERING Newsletter 13,026



5,194 * Unique Opens - Single Send Avg (40%)

9,523 * Total Engaged Recipients (74%)

Food Plant Update 3,510



1,489 * Unique Opens - Single Send Avg (42%)

2,062 * Total Engaged Recipients (58%)

Engaged Recipient: Any recipient who opened at least one email of this type in the report time frame.

 Unique Opens - Single Send Avg

 Unique Opens - All Sends

 Delivered

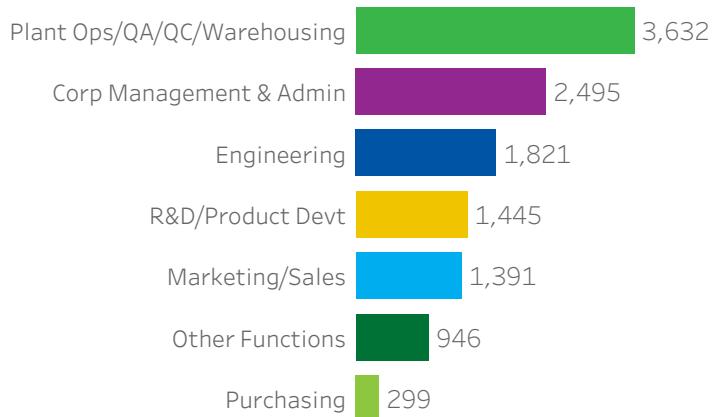
Newsletter Activity Averages

Newsletter Name	Monthly Sends	Delivered	* Unique Opens	* Open Rate	Total Clicks	CTR
FOOD ENGINEERING Newsletter	4.3	13,026	5,194	39.9%	434	3.3%
Food Plant Update	1.0	3,510	1,489	42.4%	246	7.0%

* Due to Apple Mail Privacy enabled on user devices, open rates may be inflated as of November 2021. Clicks are not impacted.

**Newsletters** - Recipient Demographics & Locations**Demographic - Job Function**

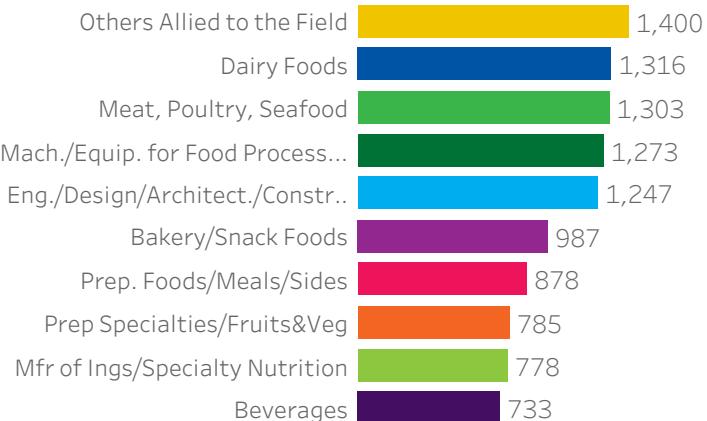
Top 7 Shown



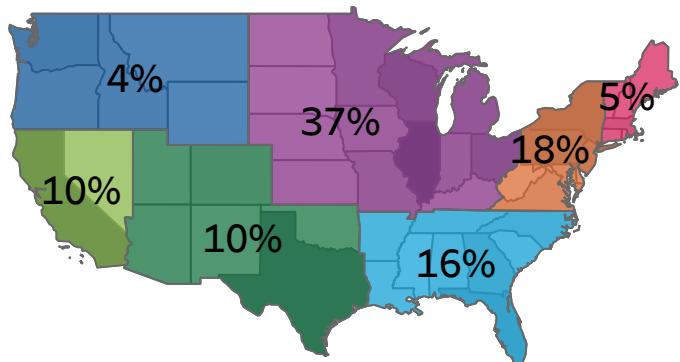
12,029 recipients with responses

Demographic - Business/Industry

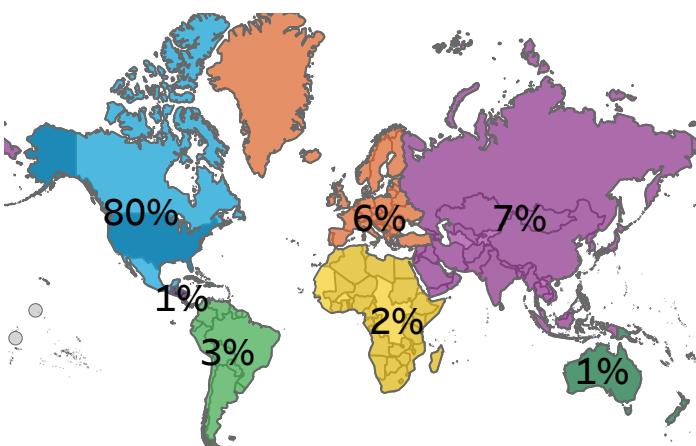
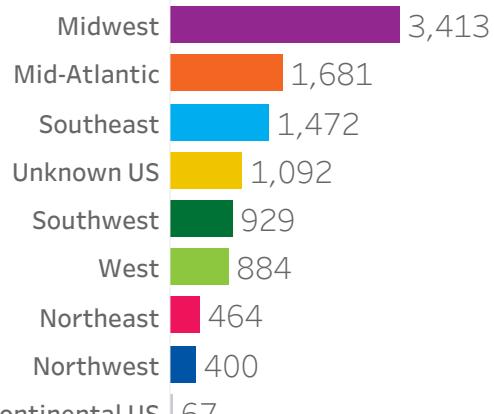
Top 10 Shown



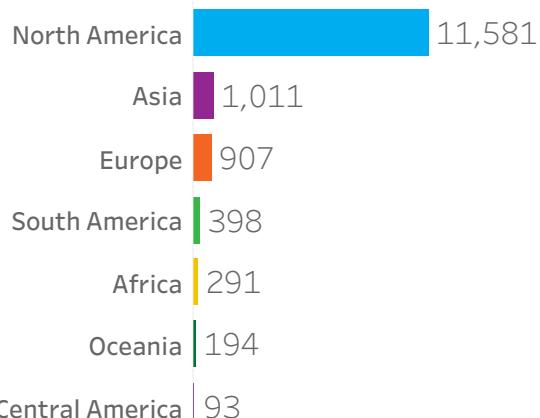
12,106 recipients with responses



72% of recipients are located in the US

Unique Recipients by Region

28% of recipients are located internationally

Unique Recipients by Region

Time Frame

3 Months

KPIs

- **Active Unique Recipients:** Number of unique email addresses that received any brand Newsletter in the 3-month period.
- **% of Recipients Engaged:** Percent of recipients who opened* any Newsletter.
- **Sends / Month:** Total Newsletters sent per month.

Recipient Activity by Newsletter

- **Average Delivered:** The average number of emails delivered per Newsletter.
- **Unique Opens, Single Send Avg:** Average unique opens* (uniqueness calculated for each email sent) for all emails sent.
- **Total Engaged Recipients:** Number of unique Recipients who have opened* one or more of the delivered emails.

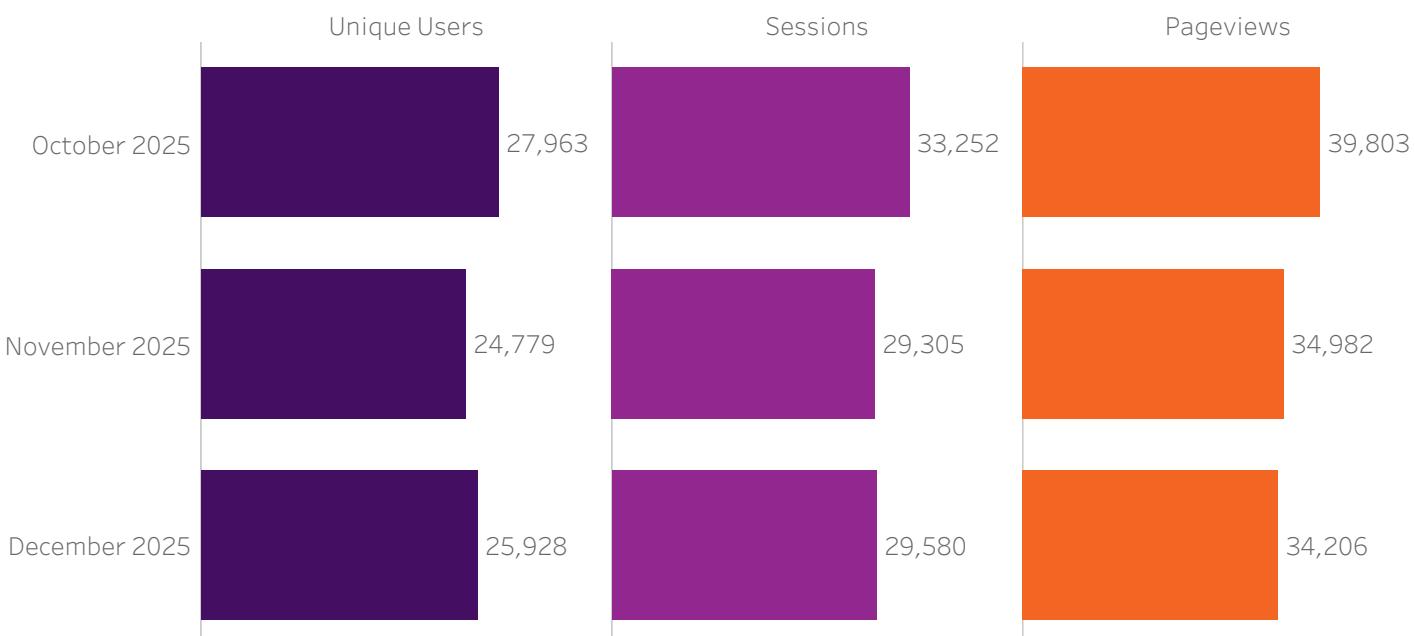
Newsletter Activity Averages

- **Monthly Sends:** Total number of Newsletters deployed per month.
- **Delivered:** Average number of eMails, per Newsletter, deployed per month.
- **Unique Opens:** Average number of unique Recipients (delivered) who opened* a particular Newsletter.
- **Open Rate:** The ratio of Unique Opens* to Delivered.
- **Total Clicks:** Average number of recipients who clicked a link within a particular Newsletter.
- **CTR:** Click Through Rate is the percentage of recipients who click on a link within the Newsletter.

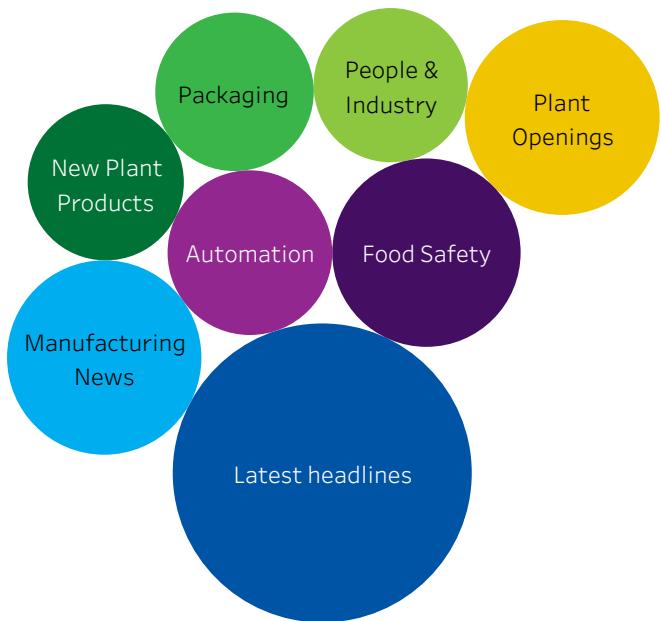
**Due to Apple Mail Privacy enabled on user devices, opens/open rates may be inflated as of November 2021. Clicks are not impacted.*

Average Monthly
Users**26,223**Average Monthly
Sessions**30,712**Average Monthly
Pageviews**36,330**

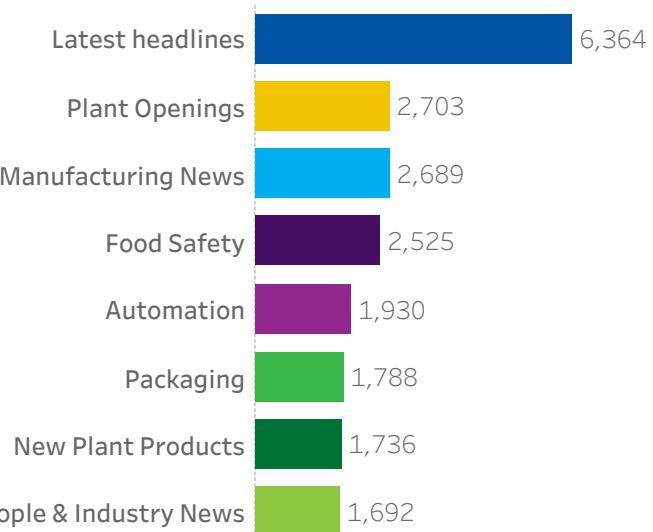
Monthly Website Statistics



Top 8 Content Topics Viewed



Average Monthly Pageviews





Website - Known User Activity



Active Registered Users

1,910



Active Known Users

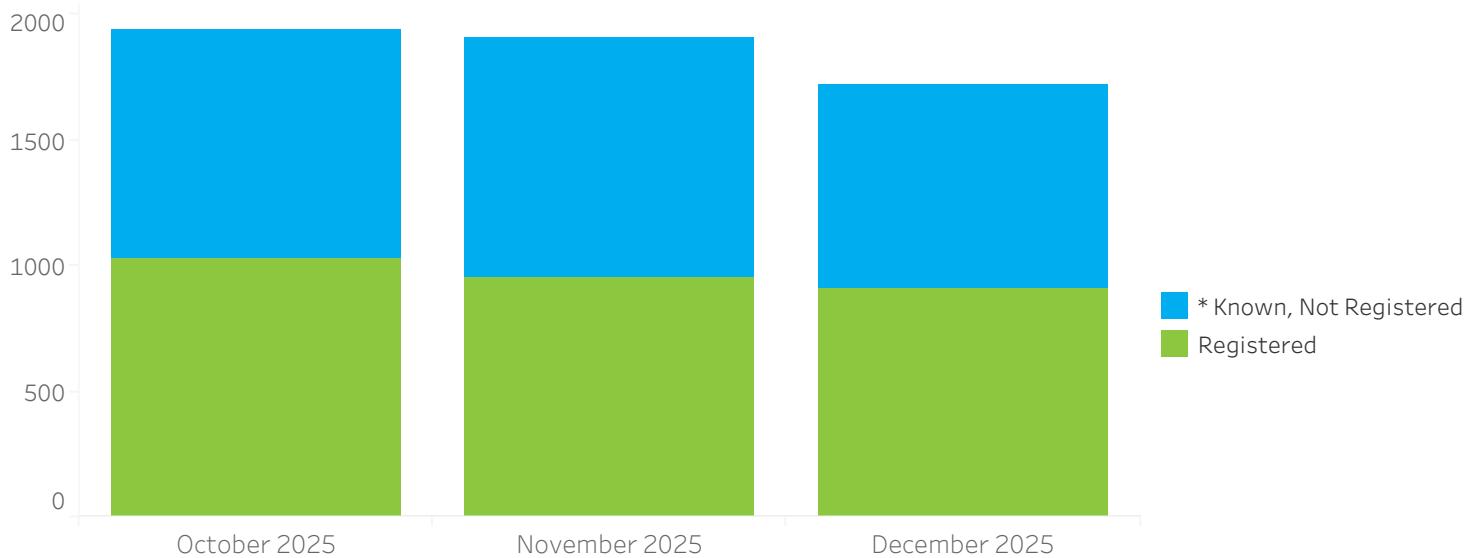
3,832



Average Visits per User

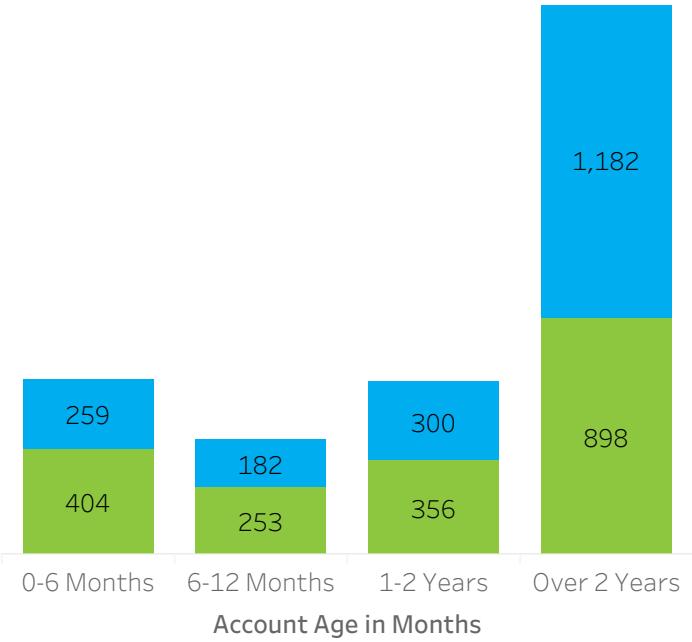
11.3

Website Users

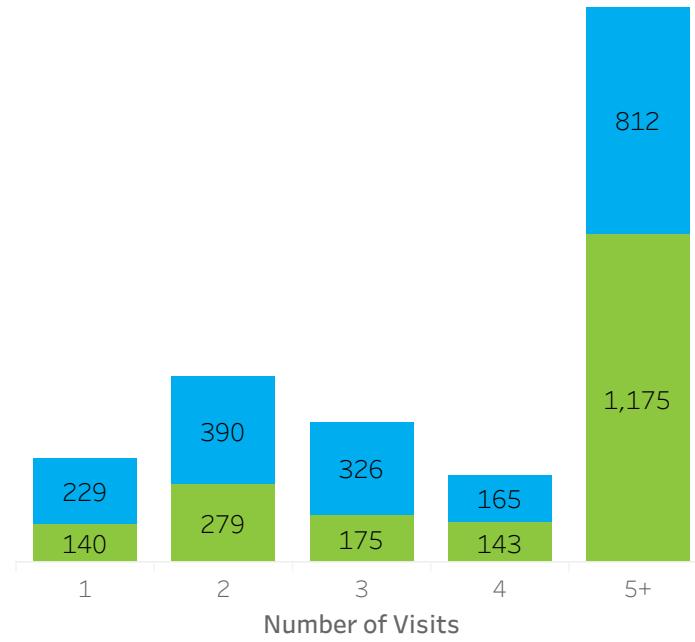


* Users that are identified in the BNP Media database but are not registered with this website

Known Users by Account Age



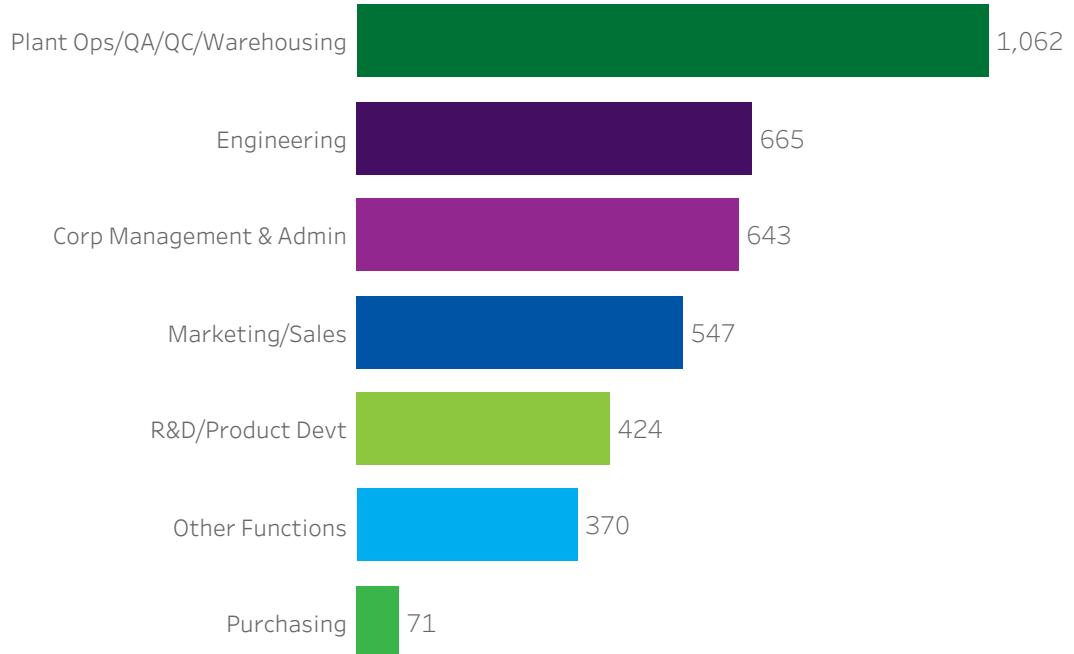
Known Users by Visit Frequency





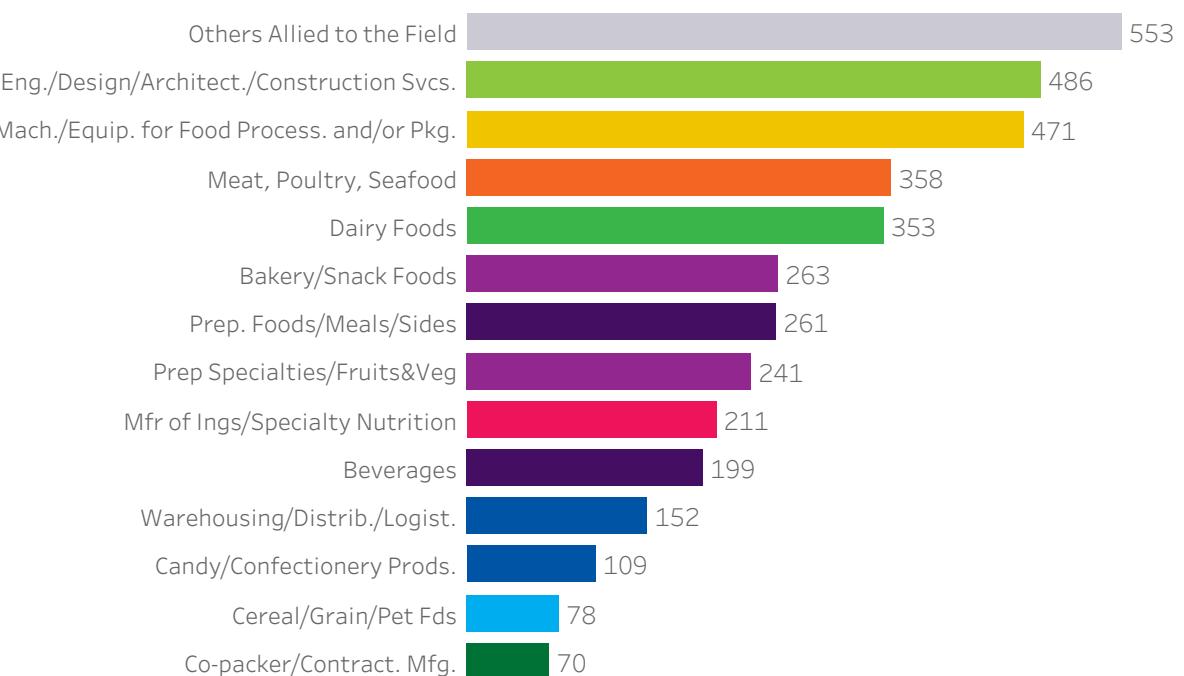
Website - User Demographics

Demographic - Job Function Top 7 Shown



3,782 or 99% of users with responses

Demographic - Business/Industry Top 14 Shown



3,805 or 99% of users with responses



Website - User Locations



% of Users Based in US

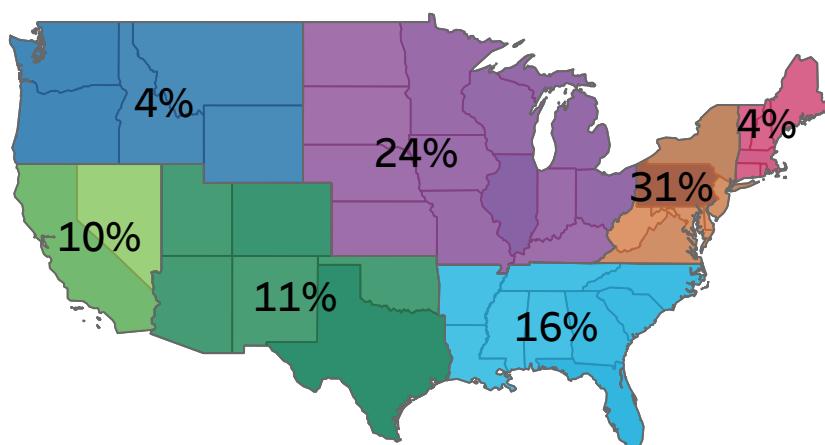
75%



Average Monthly Users Based in US

20,608

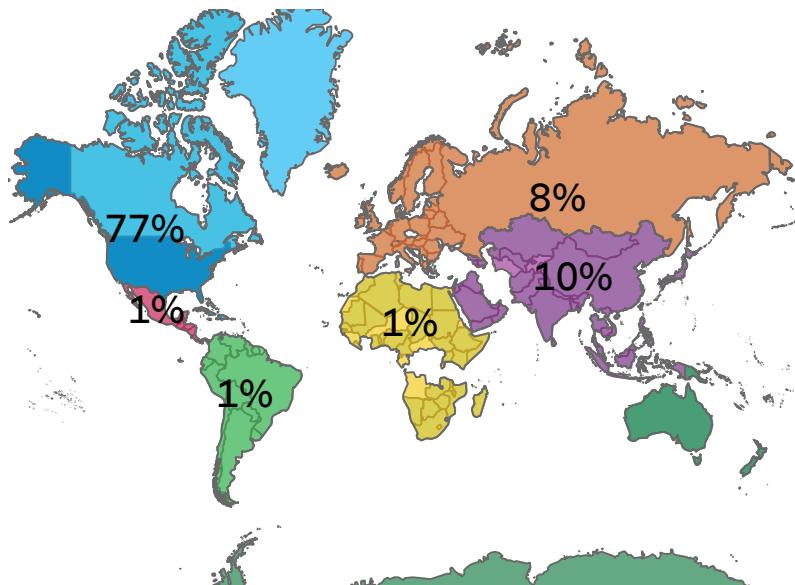
Geographic - US Regions



Unique Users by Region

Mid-Atlantic	5,898
Midwest	4,610
Southeast	3,105
Southwest	2,153
West	1,812
Unknown US	1,579
Northwest	727
Northeast	673
Non-Continental US	50

Geographic - World Regions



Unique Users by Region

North America	21,225
Asia	2,786
Europe	2,250
Africa	367
Central America	365
South America	351
Oceania	177

Time Frame

3-months

User Classifications

- **Registered:** Users that have completed the registration form for this website.
- **Known, Not Registered:** Users that are identified in the BNP Media database but are not registered with this website.

KPIs

- **Active Registered Users:** Number of unique users who registered on the website, at any time, and visited the website within the 3-month time frame.
- **Active Known Users:** Number of unique users with known first-party data, regardless of website registration status, who visited the website within the 3-month time frame.
- **Average Visits per User:** The ratio of visits, by known users, to the number of known users.

Web Users

- Number of users who were active on the website each month, colored by user classification.

Known Users by Account Age

- Number of users who visited the website within the 3-month time frame and have been in the BNP Media database for the account age listed, colored by user classification.

Known Users by Visit Frequency

- Number of times users visited the website within the 3-month time frame, colored by user classification.

Time Frame

3-months

KPIs

- **Average Monthly Users:** Average number of monthly users who have had at least one session on the website.
- **Average Monthly Sessions:** Average number of monthly sessions on the website. A session is anytime a user has interacted with the website.
- **Average Monthly Pageviews:** Average number of total monthly pageviews on the website.

Web Visitors

- **Users:** Number of Users per month.
- **Sessions:** Number of times users interacted with the digital edition. Sessions are terminated after 30 minutes of inactivity.
- **Pageviews:** Number of Pageviews per month.

Top 8 Content Topics

- Average monthly pageviews for the top 8 content topics on the website.



Sponsored eBlasts



Total Average Delivered

11,193



% of Recipients Engaged

65%



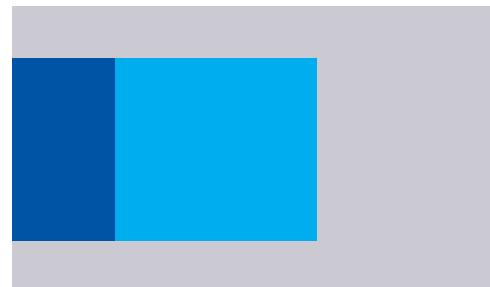
Sends per Month

8

Activity by eBlast

Sponsorship Type	Avg Delivered
------------------	---------------

Exclusive	12,199
-----------	--------



3,459 * Unique Opens - Single Send Avg (28%)
10,131 * Total Engaged Subscribers (63%)

Engaged Subscriber: Any subscriber who opened at least one email of this type in the report time frame.

Unique Recipients

Unique Opens - Single Send Avg

Unique Opens - All Sends

eBlast Activity Averages

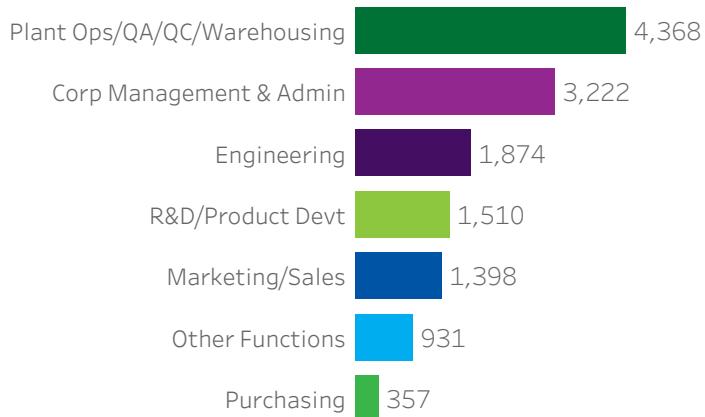
eBlast Name	Sponsorship Type	Monthly Sends	Delivered	* Unique Opens	* Open Rate	Total Clicks	CTR
Food Engineering	Exclusive	7.7	12,199	3,459	28.4%	63	0.5%



Sponsored eBlasts - Recipient Demographics & Locations

Demographic - Job Function

Top 7 Shown



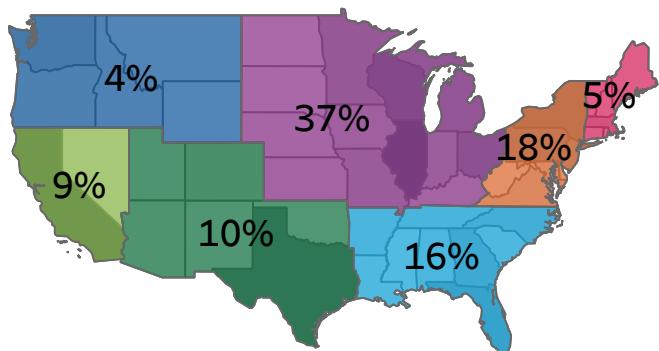
13,660 or 84% of recipients with responses

Demographic - Business/Industry

Top 10 Shown

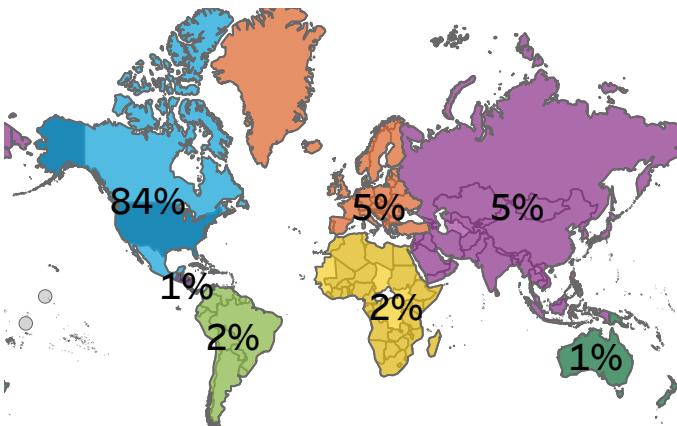
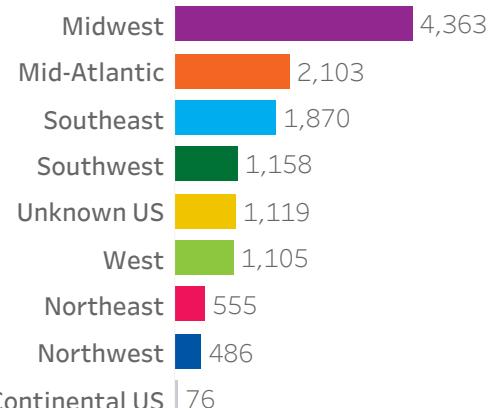


13,758 or 85% of recipients with responses



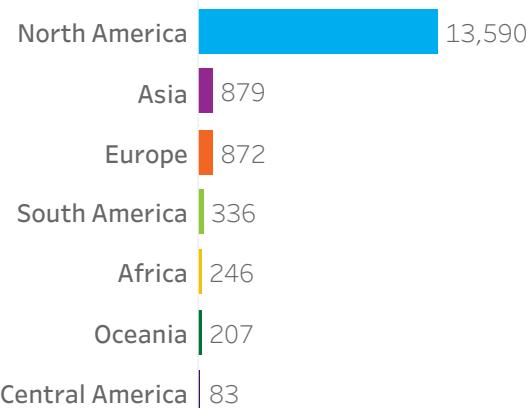
79% of recipients are located in the US

Unique Recipients by Region



21% of recipients are located internationally

Unique Recipients by Region



Time Frame

3 Months

KPIs

- **Total Average Delivered:** The number of eBlasts (Advertising emails) delivered, excluding bounces.
- **% of Recipients Engaged:** The percentage of recipients who have opened* an eBlast.
- **Sends per Month:** The average number of delivered Advertising eBlasts per month.

Activity by eBlast

- **Exclusive Sponsorship Type:** Single advertiser.
- **Multi-Sponsored Sponsorship Type:** Multiple advertisers.
- **Average Delivered:** The average number of emails delivered per eBlast.
- **Unique Opens, Single Send Avg:** The average unique opens* (uniqueness calculated for each email sent) for all emails sent.
- **Total Engaged Subscribers:** The number of unique recipients who have opened* one or more of the delivered emails.

eBlast Activity Averages

- **Monthly Sends:** Total number of eBlasts deployed per month.
- **Delivered:** Average number of eMails, per eBlast, deployed per month.
- **Unique Opens:** The average number of unique recipients (delivered) who opened* a particular eBlast.
- **Open Rate:** The ratio of Unique Opens* to Delivered.
- **Total Clicks:** Average number of recipients who clicked a link within a particular eBlast.
- **CTR:** Click Through Rate is the percentage of recipients who click on a link within the eBlast.

**Due to Apple Mail Privacy enabled on user devices, opens/open rates may be inflated as of November 2021. Clicks are not impacted.*



Social Media



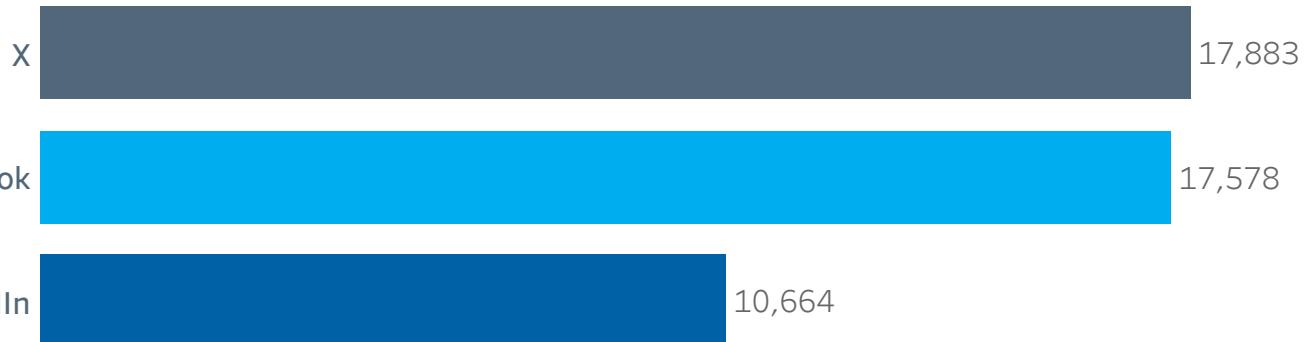
Total Social Media Followers

46,125

Engagements

2,843

Followers by Channel



Total Engagements



613

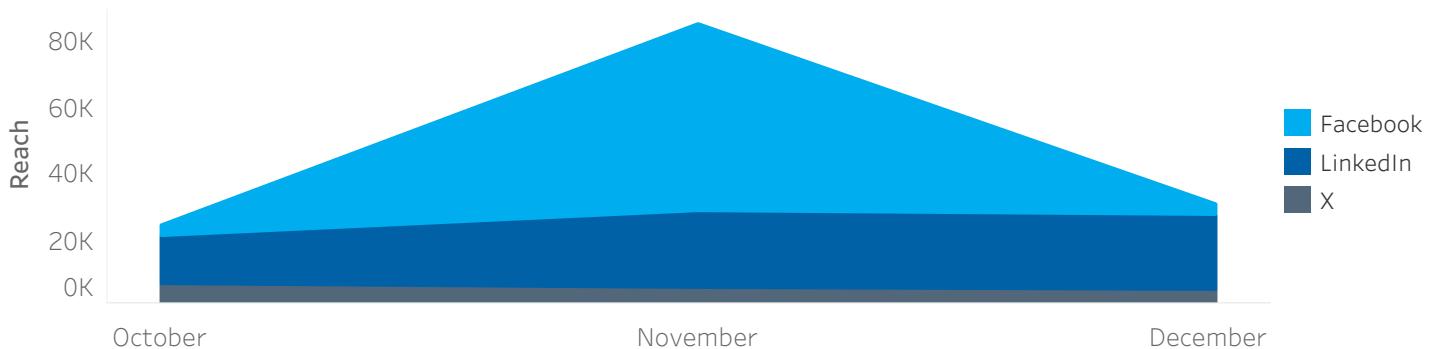


146



2,084

Reach by Month



Time Frame

3 Months

KPIs

- **Total Social Media Followers:** The total number of social media followers per brand, as of the report date (not unique across all channels).
- **Engagements:** The reactions, comments, and shares on a post. Clicks are not included.

Followers by Channel

- Breakdown of followers by the specific social network.
- Followers is the total number who have followed the brand.

Total Engagements

- Total engagements by social network.

Reach by Month

- Breakdown by social network of the total reach by month.
- Reach is the number of individual users a post reached.



Events



Total
Registrants

112



Total Events
Annually

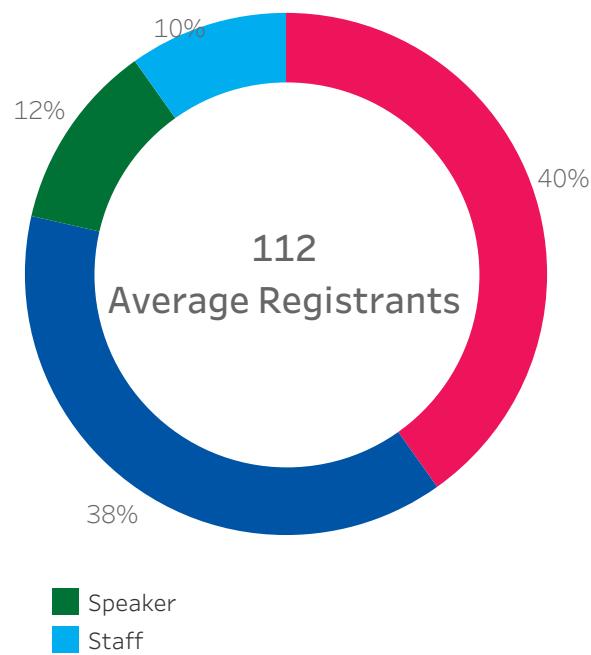
1



Average Registrants
per Event

112

Registrant Types



■ Attendee

■ Exhibitor/Sponsor

■ Speaker

■ Staff

Event Registration

Food Automation & Manufacturing
Conference

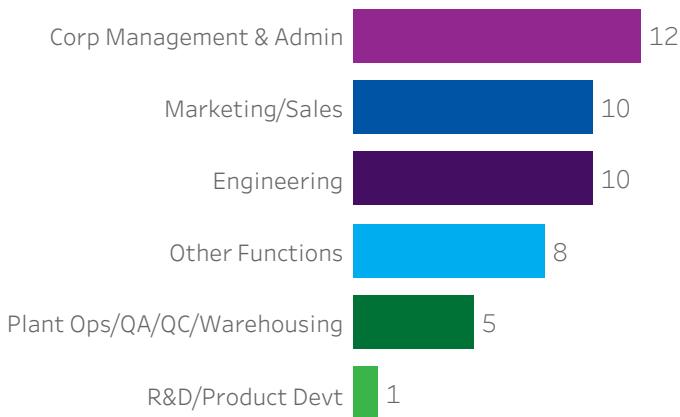
April 14, 2025

112 Registrants



**Events - Registrant Demographics & Locations****Demographic - Job Function**

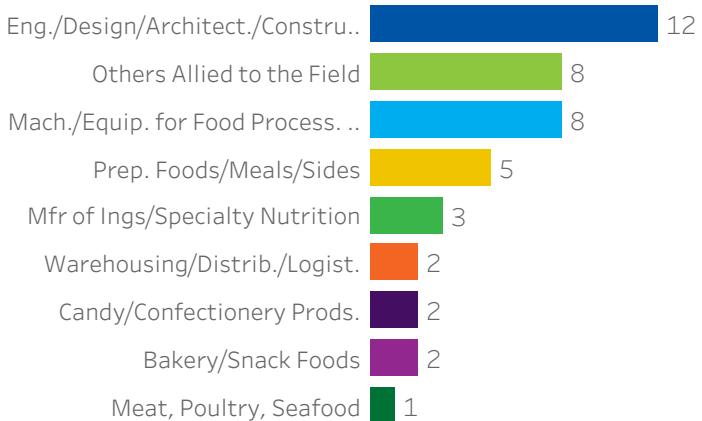
Top 6 Shown



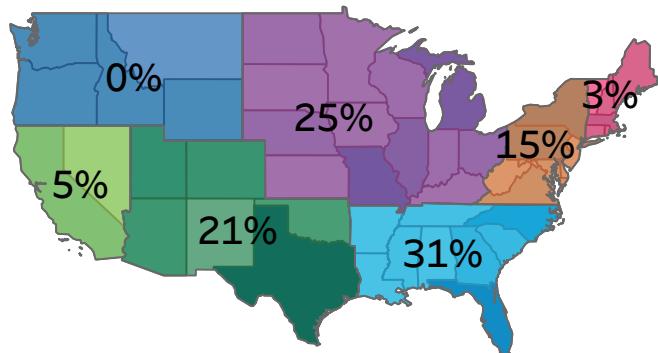
46 or 41% of registrants with responses

Demographic - Business/Industry

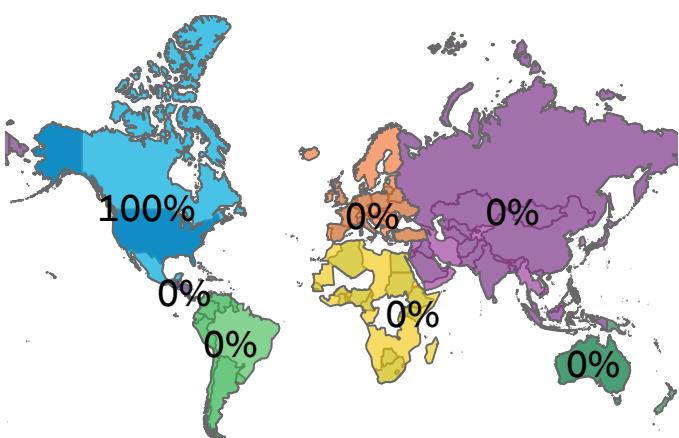
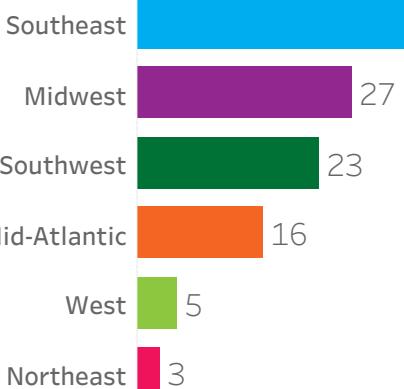
Top 9 Shown



43 or 38% of registrants with responses

Unique Registrants by Region

97% of registrants are located in the US

**Unique Registrants by Region**

North America



3% of registrants are located internationally

Time Frame

Annual

KPIs

- **Unique Registrant:** The number of unique registrants across all events.
- **Total Events Annually:** The number of events held annually per brand.
- **Average Registrants per Event:** The average number of registrants per event.

Registrant Types

- **Average Registrants:** Average number of registrants per event.
- **Attendee:** Average percentage of registrants who registered as an attendee only.
- **Speaker:** Average percentage of registrants who registered as a speaker.
- **Exhibitor/Sponsor:** Average percentage of registrants who registered as an exhibitor/sponsor.

Event Registration

- **Events:** Annual Events listed by date.
- **Registrants:** Total Registrants listed per Event.

Webinars



Unique Registrants

627

Unique Attendees

299

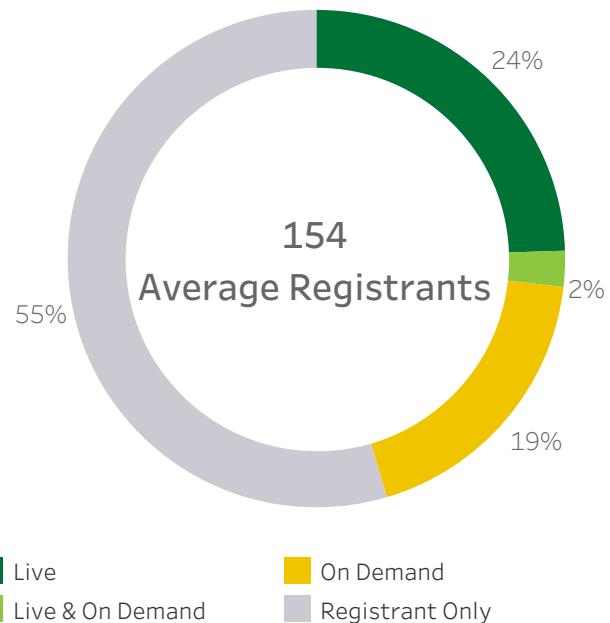
Registrant Attendance Rate

48%

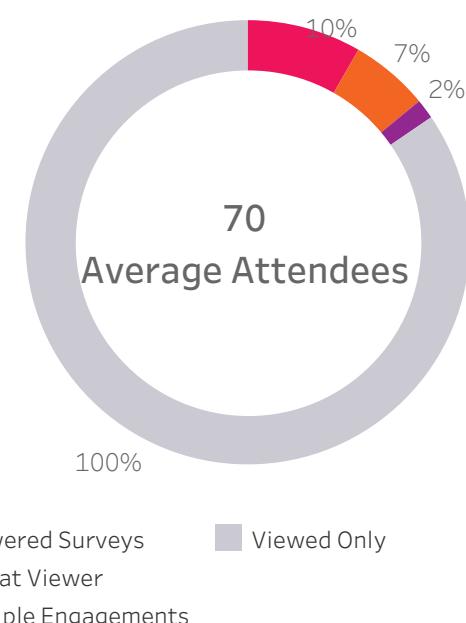
Average Attendees per Webinar

70

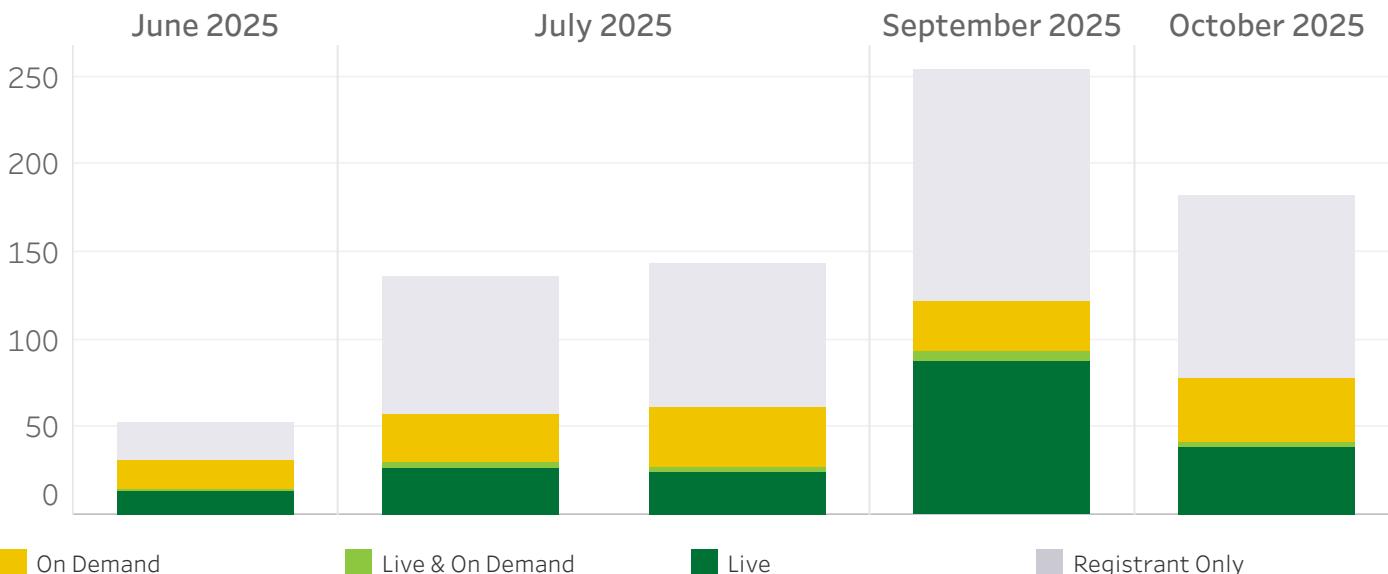
Registrant Breakdown



Attendee Engagement Breakdown

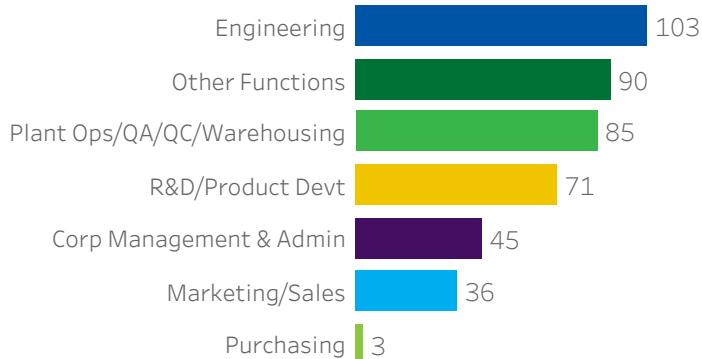


Registration & Attendance Analysis



**Webinars - Registrant Demographics & Locations****Demographic - Job Function**

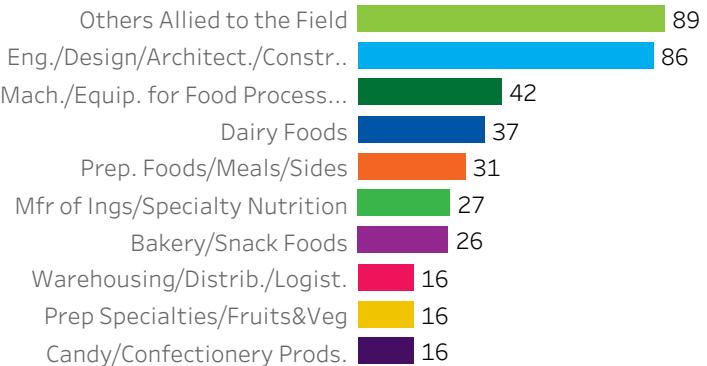
Top 7 Shown



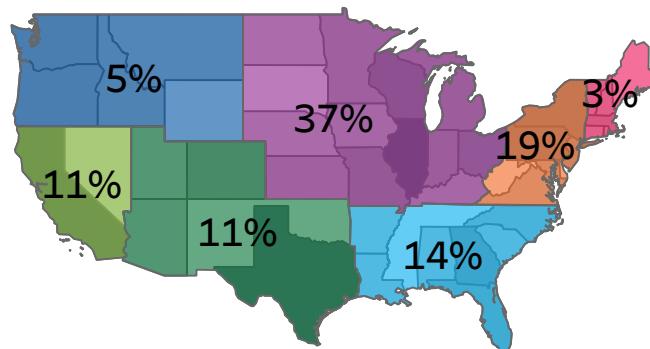
433 or 69% of registrants with responses

Demographic - Business/Industry

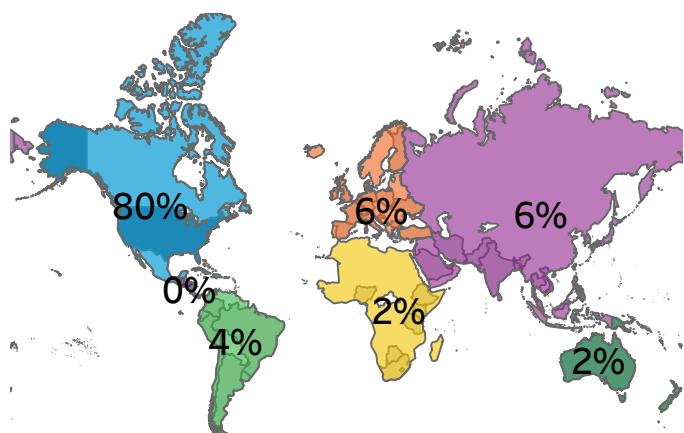
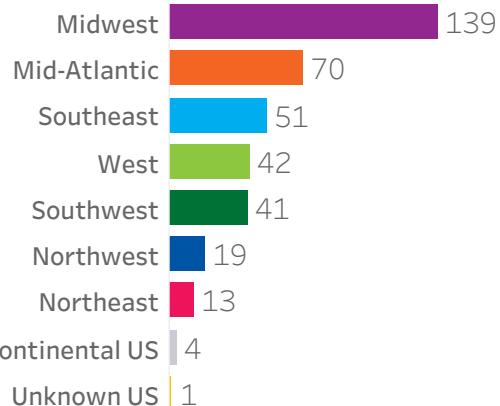
Top 10 Shown



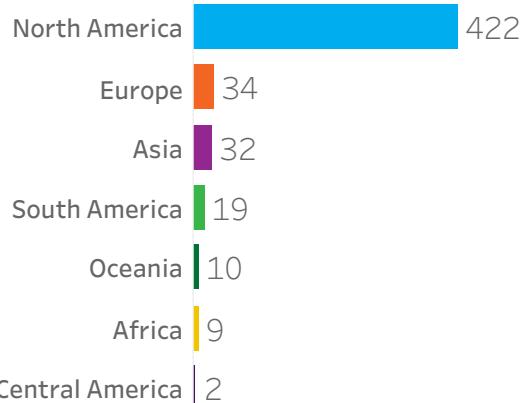
431 or 69% of registrants with responses



72% of registrants are located in the US

Unique Registrants by Region

28% of registrants are located internationally

Unique Registrants by Region

Time Frame

3 months. If there were less than 5 webinars in the most recent 3 months, the time frame is extended (up to 1 year) to include the 5 most recent webinars.

KPIs

- **Unique Registrants:** The number of unique registrants across all webinars.
- **Unique Attendees:** The number of unique attendees across all webinars.
- **Registrant Attendance Rate:** The ratio of average attendance to average registration.
- **Average Attendees per Webinar:** The average number of attendees per webinar.

Registrant Breakdown

- **Average Registrants:** The average number of registrants per webinar.
- **Registrant Only:** Percentage of average registrants who did not attend webinar.
- **Live:** Percentage of average registrants who attended the live webinar.
- **On Demand:** Percentage of average registrants who viewed the webinar at a later date than the live webinar.
- **Live & On Demand:** Percentage of average registrants who attended the webinar live and viewed the webinar at a later date.

Attendee Engagement Breakdown

- **Attendees:** Average number of attendees per webinar.
- **Answered a Survey:** Percent of average attendees who responded to a survey question within a webinar.
- **Downloaded Documents:** Percent of average attendees who downloaded a document within a webinar.
- **Multiple Engagements:** Percent of average attendees who responded more than once and/or in more than one way, within a webinar.
- **Repeat Viewer:** Percent of average attendees who viewed a webinar several times.
- **Answered Polls:** Percent of average attendees who responded to a poll question within a webinar.
- **Viewed Only:** Percent of average attendees who only viewed a webinar.

Registration & Attendance Analysis

- Number of unique registrants and attendees per webinar, colored by the type of viewing engagement.

Time Frame

See *product specific glossary page*

Demographic - Job Function

- Number of customers identified by Job Functions reported.

Demographic - Business/Industry

- Number of customers identified by Business & Industry reported.

Geographic - US Regions

- **Mid-Atlantic:** Delaware, Maryland, New Jersey, New York, Pennsylvania, Virginia, Washington D.C. and West Virginia
- **Midwest:** Indiana, Illinois, Wisconsin, Minnesota, Iowa, Kansas, Kentucky, Michigan, Missouri, Nebraska, North Dakota, Ohio and South Dakota
- **West:** California and Nevada
- **Southeast:** Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee
- **Southwest:** Arizona, Colorado, New Mexico, Oklahoma, Texas and Utah
- **Northeast:** Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont
- **Northwest:** Idaho, Montana, Oregon, Washington and Wyoming
- **Non-Continental US:** Alaska, American Samoa, APO/FPO, Guam, Hawaii, Northern Mariana Island, Puerto Rico and U.S. Virgin Islands

Geographic - World Regional

- **North America:** Canada, Mexico and U.S.A.
- **Asia:** Continent of Asia, including Asia minor and Middle East
- **Europe:** Continental European nations (including United Kingdom and Ireland)
- **Oceania:** Australia, New Zealand and surrounding Pacific Island nations
- **South America:** Continental South American nations
- **Africa:** Continental African nations
- **Central America:** Costa Rica, Guatemala, Honduras, Panama and Nicaragua

Audience Profile Glossary

DEMOGRAPHICS APPENDIX (JOB FUNCTION)

Display Name	Included Demographics
Corp Management & Admin	Corporate Management & Admin
Engineering	Engineering
Marketing/Sales	Marketing/Sales
Other Functions	Must Pay
	Need More Information
	Other
Plant Ops/QA/QC/Warehousing	Plant Operations/Production
	QA/QC
	Warehousing/Distr/Logistics
Purchasing	Purchasing
R&D/Product Devt	Research & Dev/Product Dev

Audience Profile Glossary

DEMOGRAPHICS APPENDIX (BUSINESS INDUSTRY)

Display Name

Included Demographics

Bakery/Snack Foods

Bakery Products
Breads & Rolls Waffles Cookies & Crackers
Chips & Pretzels
Extruded Snacks
Nuts/Trail Mix
Other Bakery Products
Other Snack Foods
Snack Bars
Snack Cakes Pies Donuts Toasted Pastries
Snack Foods
Tortillas

Beverages

Beverages
Distributor Juice/Fruit Drinks
Fluid Milk & Beverages
Manufacturer Alternative Bev/Sprt Drink
Manufacturer Beer
Manufacturer Bottled Water
Manufacturer Coffee/Tea
Manufacturer Dairy-based Drinks
Manufacturer Juice/Fruit Drinks
Manufacturer Other Beverages
Manufacturer Soft Drinks
Manufacturer Wine/Liquor
Other Beverages Distributor

Candy/Confectionery Prods.

Candy & Confectionery Products

Cereal/Grain/Pet Fds

Cereal and Grain-Based Products
Pet Foods

Co-packer/Contract. Mfg.

Co-packer/Contract Manufacturer

Dairy Foods

Cheese Products
Dairy Foods
Ice Cream and Frozen Desserts

Eng./Design/Architect./Construction Svcs.

Engineering, Design, Arch and Constr

Mach./Equip. for Food Process. and/or Pkg.

Machinery/Equipment

Meat, Poultry, Seafood

Meat Poultry Seafood
Other Meat Poultry Seafood
Processed/Further Processed Meat
Processed/Further Processed Poultry
Processed/Further Processed Seafood
Slaughtering Fabricating Cutting Rendering

Mfr of Ings/Specialty Nutrition

Manufacturer of Ingredients
Specialty Nutritional Products

Others Allied to the Field

Consulting Firm/Service
Convenience Store/Mass Merchandiser
Foodservice
Grocery (including Natural & Organic)
Grower/Farmer/Packer
Must Pay
Need More Information
Other (please specify)
Regulatory/Certification Services
Retail
Specialty Retailer/Specialty Food Store
Testing Labs Universities Government
Wholesaler/Broker/Importer/Exporter

Prep Specialties/Fruits&Veg

Fruits & Vegetables
Prepared Specialties

Prep. Foods/Meals/Sides

Meat Snacks
Other Prepared Products
Pizza
Prepared Foods/Meals/Side Dishes
Prepared Snacks

Warehousing/Distrib./Logist.

Warehousing/Distribution/Logistics

BNP Customer Database - omeda.com

Primary source of record for all first party customer data and activities including: **Subscriber Registrations, Demographics, Physical Addresses, Business & Job Function Demographic responses, Product Subscriptions, Email Deployments, Website Visits, eMagazine Visits, Digital Edition Visits.**

Usage by Report Section**Audience Profile**

- **Unique Active Customers**
- **Print Magazine, Digital Edition, eMagazine:** Subscriber Counts
- **Newsletter:** Recipients, Engagement, Sends
- **eBlasts:** Delivered, Engagement, Sends
- **Website:** Active Registrants
- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*
- **Locations:** Locations of known customers with first party address data

Magazine/eMagazine

- **Magazine Summary:** All data
- **eMagazine/Digital Edition Summary:** Total Qualified Subscribers, Notification eMail Metrics
- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*
- **Locations:** Locations of known customers with first party address data

eNewsletters

- **All Pages:** All data

Website

- **Known User Activity:** All data
- **User Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*

eBlasts

- **All Pages:** All data

Continuing Education

- **Websites & Newsletter:** Newsletter Delivery, Activity by Newsletter
- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*
- **Locations:** Locations of known customers with first party address data

Events

- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*
- **Locations:** Locations of known customers with first party address data

Webinars

- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*
- **Locations:** Locations of known customers with first party address data

Google Analytics - google.com/analytics

Web Analytics service offered by Google that tracks and reports website traffic. Used to track all usage (known & anonymous) across websites, eMagazines, Digital Editions, Continuing Education.

Usage by Report Section

Audience Profile

- **Website:** Average Monthly Users, Average Monthly Pageviews
- **Continuing Education:** Monthly Website Pageviews

eMagazine/Magazine

- **eMagazine/Digital Edition Summary:** Issue Pageviews, Sessions, Session Duration

Website

- **Website Overview:** Website Users, Sessions, Pageviews, Top Content Topics
- **User Locations:** Website User Locations

Continuing Education

- **Websites & Newsletter:** Monthly Website Pageviews, All Website Visitors data

Falcon Social Media Platform - falcon.io

Single platform management and analytics for Facebook, Twitter, Instagram, LinkedIn accounts. falcon.io

Usage by Report Section

Audience Profile

- **Social Media:** Follower Count by Channel

Social Media

- **All Pages:** All data

Building Media Inc. - *buildingmedia.com*

Developer of innovative online learning management programs and e-Learning courseware built exclusively for the construction community. Hosts and manages Continuing Education Centers.

Usage by Report Section

Audience Profile

- **Continuing Education:** Active Registered Users

Continuing Education

- **Websites & Newsletter:** Active Registered Users
- **CE Courses & Tests:** All data

Aventri - *aventri.com*

Event Management Platform used to process registration and administration of in person, virtual and hybrid events.

Usage by Report Section

Audience Profile

- **Events:** Average Attendees per Event

Events

- **Event Overview:** All data

Intrado - *intrado.com*

Webinar and interactive media platform. Technology and administration of Webinars.

Usage by Report Section

Audience Profile

- **Webinars:** Average Registrants, Average Attendees

Webinars

- **Webinars Overview:** All data