

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

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Scan for Publisher's contact information

FOOD ENGINEERING is a B2B brand that covers manufacturing technologies in the areas of processing, packaging, food safety, plant operations, material handling and automation. The editorial scope of the brand focuses on a mix of research-based articles, special reports, technology updates, new products and in-plant case history stories.

BRAND REPORT PURPOSE

The Brand Report provides a deeper understanding and identification of all audited touch points with customers that have interest in the brand. It is designed to present analysis of all communication channels, including a brand's unique users within each channel of, but not across, multiple media platforms. This non-integrated report contains data for each separate media channel as indicated in the Executive Summary. No attempt has been made to identify or eliminate duplication that may exist across media channels.

CHANNEL

FOOD ENGINEERING MAGAZINE	FOOD ENGINEERING E-NEWSLETTERS	FOOD ENGINEERING APPS	FOOD ENGINEERING WEBSITES	FOOD ENGINEERING SUPPLEMENT - REFRIGERATED & FROZEN FOODS	FOOD ENGINEERING SOCIAL MEDIA
					
6 issues in the period 41,650 average circulation	52 total issued in the period 20,483 average per occurrence 12,039 average per occurrence	Android App 5,663 cumulative downloads Apple App 1,927 cumulative downloads	Food Engineering Website 33,824 average users Food Engineering Supplement, Refrigerated & Frozen Foods Website 29,909 average users	14,500 average	13,265 Twitter followers 12,296 Facebook likes 7,799 LinkedIn group members

EXECUTIVE SUMMARY

Below are the average contacts per occurrence, including frequency per period reported.

	Non-Paid	Paid	Average
FOOD ENGINEERING MAGAZINE (6 issues in the period)	41,635	15	41,650
a. Print	33,619	15	33,634
b. Digital	8,016	-	8,016
1. Requested	7,766	-	7,766
2. Non-Requested	250	-	250
FOOD ENGINEERING E-NEWSLETTERS			
a. Food Engineering's Tech Flash (26 issued in the period)	20,483	-	20,483
b. What's Hot in Cold: Food Engineering Supplement - Refrigerated & Frozen Foods (26 issued in the period)	12,039	-	12,039
FOOD ENGINEERING APPS			
a. Android Apps	*5,663	-	*5,663
b. Apple Apps	*1,927	-	*1,927
FOOD ENGINEERING WEBSITE (Monthly Users with 65,936 average Pageviews)	33,824	-	33,824
FOOD ENGINEERING SUPPLEMENT, REFRIGERATED & FROZEN FOODS WEBSITE (Monthly Users with 57,621 average Pageviews)	28,909	-	28,909
FOOD ENGINEERING SUPPLEMENT - REFRIGERATED & FROZEN FOODS	14,500	-	14,500
FOOD ENGINEERING SOCIAL MEDIA			
a. Twitter followers	*13,265	-	*13,265
b. Facebook likes	*12,296	-	*12,296
c. LinkedIn group members	*7,799	-	*7,799

*App and Social Media claims are cumulative figures, not averages.

FIELD SERVED

FOOD ENGINEERING serves businesses in meat, poultry, seafood; dairy foods; prepared specialties and fruits & vegetables; prepared foods/meals/side dishes; cereal & grain-based products; bakery products and snack foods; candy and confectionery products; beverages; manufacturer of ingredients/nutritional ingredients & specialty nutritional products; machinery/equipment for food processing and/or packaging, engineering, design, architectural and construction services; warehousing/distribution/logistics and co-packer/contract manufacturer as shown in Paragraph 3a. Also, included is additional data on headquarter locations.

DEFINITION OF RECIPIENT QUALIFICATION

Titled personnel includes those in plant operations/production, QA/QC, warehousing/distribution/logistics, engineering, corporate management & administration, research & development/product development and purchasing as shown in Paragraph 3a.

AVERAGE NON-QUALIFIED CIRCULATION

Non-Qualified Not Included Elsewhere	Copies
Other Paid Circulation	55
Advertiser and Agency	1,197
Allocated for Trade Shows and Conventions	-
All Other	1,637
TOTAL	2,889

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR THE PERIOD

Qualified Circulation	Total Qualified		Qualified Non-Paid		Qualified Paid	
	Copies	Percent	Copies	Percent	Copies	Percent
Individual	41,650	100.0	41,635	100.0	15	-
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	-	-	-	-	-	-
Multi-Copy Same Addressee	-	-	-	-	-	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	41,650	100.0	41,635	100.0	15	-

2. QUALIFIED CIRCULATION BY ISSUES FOR PERIOD

2018	Print	Digital	Total Qualified
January	33,692	7,958	41,650
February	33,685	7,965	41,650
March	33,453	8,197	41,650
April	33,985	7,665	41,650
May	33,479	8,171	41,650
June	33,511	8,139	41,650

3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2018

Qualification Source	Qualified Within			Print	Digital	Total Qualified	Percent
	1 Year	2 Year	3 Year				
I. Direct Request:	27,106	9,033	-	28,691	7,448	36,139	86.8
II. Request from recipient's company:	4	1	-	5	-	5	-
III. Membership Benefit:	-	-	-	-	-	-	-
IV. *Communication from recipient or recipient's company (other than request):	4,417	-	-	3,717	700	4,417	10.6
V. Sources other than above, including: Association rosters and directories; Business directories; Manufacturer's, distributor's and wholesaler's lists; and Other sources:	1,089	-	-	1,066	23	1,089	2.6
VI. Single Copy Sales:	-	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	32,616	9,034	-	33,479	8,171	41,650	100.0
PERCENT	78.3	21.7	-	80.4	19.6	100.0	

*See Additional Data

GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2018*

State	Print	Digital	Total Qualified	Percent	State	Print	Digital	Total Qualified	Percent
Maine	140	35	175		Kentucky	408	83	491	
New Hampshire	144	15	159		Tennessee	520	86	606	
Vermont	125	20	145		Alabama	294	42	336	
Massachusetts	577	89	666		Mississippi	173	31	204	
Rhode Island	76	7	83		EAST SO. CENTRAL	1,395	242	1,637	3.9
Connecticut	267	45	312		Arkansas	428	94	522	
NEW ENGLAND	1,329	211	1,540	3.7	Louisiana	256	39	295	
New York	1,663	282	1,945		Oklahoma	223	36	259	
New Jersey	1,034	200	1,234		Texas	1,605	316	1,921	
Pennsylvania	1,580	271	1,851		WEST SO. CENTRAL	2,512	485	2,997	7.2
MIDDLE ATLANTIC	4,277	753	5,030	12.1	Montana	113	10	123	
Ohio	1,442	298	1,740		Idaho	276	54	330	
Indiana	722	109	831		Wyoming	29	6	35	
Illinois	2,212	464	2,676		Colorado	410	94	504	
Michigan	960	189	1,149		New Mexico	127	22	149	
Wisconsin	1,720	361	2,081		Arizona	285	60	345	
EAST NO. CENTRAL	7,056	1,421	8,477	20.4	Utah	262	73	335	
Minnesota	1,086	224	1,310		Nevada	134	20	154	
Iowa	688	111	799		MOUNTAIN	1,636	339	1,975	4.7
Missouri	771	173	944		Alaska	56	12	68	
North Dakota	134	22	156		Washington	642	128	770	
South Dakota	155	26	181		Oregon	449	111	560	
Nebraska	401	55	456		California	3,114	671	3,785	
Kansas	448	99	547		Hawaii	158	23	181	
WEST NO. CENTRAL	3,683	710	4,393	10.5	PACIFIC	4,419	945	5,364	12.9
Delaware	102	15	117		UNITED STATES	30,634	5,940	36,574	87.8
Maryland	414	71	485		U.S. Territories	98	31	129	
Washington, DC	39	12	51		Canada	2,116	716	2,832	
Virginia	588	100	688		Mexico	71	171	242	
West Virginia	100	12	112		Other International	560	1,312	1,872	
North Carolina	824	160	984		APO/FPO	-	1	1	
South Carolina	301	60	361		TOTAL QUALIFIED CIRCULATION	33,479	8,171	41,650	100.0
Georgia	865	207	1,072						
Florida	1,094	197	1,291						
SOUTH ATLANTIC	4,327	834	5,161	12.4					

*See Additional Data

2018

Food Engineering's Tech Flash

2018		Food Engineering's Tech Flash
JANUARY		
January 2		18,665
January 9		18,803
January 16		18,899
January 23		18,909
January 30		18,894
FEBRUARY		
February 6		18,910
February 13		18,876
February 20		18,865
February 27		19,085
MARCH		
March 6		19,095
March 13		19,400
March 20		19,618
March 27		20,147
APRIL		
April 3		20,310
April 10		21,735
April 17		21,736
April 24		21,939
MAY		
May 1		22,283
May 8		22,222
May 15		22,143
May 22		22,274
May 29		22,247
JUNE		
June 5		21,879
June 12		21,755
June 19		21,778
June 26		22,099
AVERAGE:		20,483

Food Engineering's Tech Flash (26 issued in the period)

FOOD ENGINEERING SUPPLEMENT – REFRIGERATED & FROZEN FOODS

2018

What's Hot in Cold

2018		What's Hot in Cold
JANUARY		
January 3		11,557
January 10		11,560
January 17		11,529
January 24		11,638
January 31		11,657
FEBRUARY		
February 7		11,524
February 14		10,825
February 21		11,402
February 28		11,579
MARCH		
March 7		11,602
March 14		11,643
March 21		11,767
March 28		11,947
APRIL		
April 4		11,933
April 11		12,157
April 18		12,109
April 25		12,549
MAY		
May 2		12,629
May 9		12,521
May 16		12,714
May 23		12,779
May 30		12,733
JUNE		
June 6		12,317
June 13		12,362
June 20		13,258
June 27		12,720
AVERAGE:		12,039

What's Hot in Cold (26 issued in the period)

APP CHANNEL

FOOD ENGINEERING ANDROID APPS

2018	Monthly Downloads	Cumulative Downloads
Beginning Balance:		5,059
January	170	5,229
February	112	5,341
March	126	5,467
April	109	5,576
May	9	5,585
June	78	5,663

Cumulative downloads represents the aggregate number of downloads of the FOOD ENGINEERING Android Apps, not copies. Information regarding App deletion/removal is not available from third party vendors and has not been removed from these figures.

FOOD ENGINEERING APPLE APPS

2018	Monthly Downloads	Cumulative Downloads
Beginning Balance:		1,548
January	84	1,632
February	82	1,714
March	53	1,767
April	55	1,822
May	53	1,875
June	52	1,927

Cumulative downloads represents the aggregate number of downloads of the FOOD ENGINEERING Apple Apps, not copies. Information regarding App deletion/removal is not available from third party vendors and has not been removed from these figures.

WEBSITE CHANNEL

FOOD ENGINEERING WWW.FOODENGINEERINGMAG.COM

2018	Pageviews	Sessions	Users	Average Session Duration
January	67,487	40,289	33,496	1:24
February	66,043	40,912	34,400	1:17
March	76,181	45,630	38,432	1:22
April	69,432	42,722	35,852	1:18
May	61,391	39,195	32,477	1:14
June	55,080	33,743	28,289	1:15
AVERAGE:	65,936	40,415	33,824	1:18

January – June 2018 data was provided by Google Analytics. All website activity is audited by BPA Worldwide.

WEBSITE GLOSSARY

Pageviews: A Pageview is recorded each time a page implanted with the JavaScript code (tag) is displayed in a browser window. This will occur whether the page is served directly from the web server, from a proxy, or from the browser's cache.

Sessions: A single continuous set of activity attributable to a cookie browser resulting in one or more pulled text and/or graphics downloads from a site. A period of 30 minutes of inactivity will terminate the session.

Users: An identified and unduplicated Cookie Browser that accesses Internet content or advertising during a measurement period.

Average Session Duration: The time visitors remain on a site per session.

FOOD ENGINEERING SUPPLEMENT, REFRIGERATED & FROZEN FOODS WEBSITE WWW.REFRIGERATEDFROZENFOOD.COM

2018	Pageviews	Sessions	Users	Average Session Duration
January	53,032	30,952	26,742	01:21
February	48,027	28,664	25,109	01:12
March	86,532	45,506	39,816	01:15
April	53,271	32,272	27,894	01:12
May	52,188	31,491	26,999	01:12
June	52,676	31,197	26,896	01:15
AVERAGE:	57,621	33,347	28,909	01:15

January – June 2018 data was provided by Google Analytics. All website activity is audited by BPA Worldwide.

WEBSITE GLOSSARY

Pageviews: A Pageview is recorded each time a page implanted with the JavaScript code (tag) is displayed in a browser window. This will occur whether the page is served directly from the web server, from a proxy, or from the browser's cache.

Sessions: A single continuous set of activity attributable to a cookie browser resulting in one or more pulled text and/or graphics downloads from a site. A period of 30 minutes of inactivity will terminate the session.

Users: An identified and unduplicated Cookie Browser that accesses Internet content or advertising during a measurement period.

Average Session Duration: The time visitors remain on a site per session.

SUPPLEMENT CHANNEL

FOOD ENGINEERING Supplement - Refrigerated & Frozen Foods

2018	Total*
January	14,500
March	14,500
May	14,500

AVERAGE: 14,500

*An average of 14,500 copies of REFRIGERATED & FROZEN FOODS Supplement to FOOD ENGINEERING were polybagged with FOOD ENGINEERING issues. These copies were shipped to qualified subscribers. Of the qualified subscribers who received the May 2018 RFF supplement, 13,377 indicated they chill/refrigerate or freeze products they manufacture.

BUSINESS/OCCUPATIONAL BREAKOUT OF CIRCULATION FOR ISSUE OF MAY 2018

Business and Industry*	Total	Percent of Total	Print	Digital	Classification by Title*				
					Plant Operations/ Production/ QA/QC/ Warehousing/ Distribution/ Logistics	Engineering	Corporate Management & Administration	Research & Development/ Product Development	Purchasing
Meat, Poultry, Seafood	3,546	24.5	3,546	-	2,107	336	874	124	105
Dairy Foods	1,966	13.6	1,966	-	1,127	240	464	85	50
Prepared Specialties and Fruits & Vegetables	1,366	9.4	1,366	-	680	157	416	77	36
Prepared Foods/Meals/Side Dishes	1,548	10.7	1,548	-	775	141	477	106	49
Cereal & Grain-Based Products	294	2.0	294	-	148	59	64	19	4
Bakery Products and Snack Foods	1,787	12.3	1,787	-	933	175	554	86	39
Candy and Confectionery Products	423	2.9	423	-	179	54	154	24	12
Beverages	1,641	11.3	1,641	-	791	147	604	64	35
Manufacturer of Ingredients/Nutritional Ingredients & Specialty Nutritional Products	564	3.9	564	-	231	87	143	81	22
Machinery/Equipment for Food Processing and/or Packaging	412	2.8	412	-	142	169	84	10	7
Engineering, Design, Architectural and Construction Services	415	2.9	415	-	61	279	63	7	5
Warehousing/Distribution/Logistics	415	2.9	415	-	239	28	121	5	22
Co-Packer/Contract Manufacturer	123	0.8	123	-	61	25	25	9	3
TOTAL	14,500	100.0	14,500	-	7,474	1,897	4,043	697	389

*Business and Industry categories and Title footnotes are the same as in the FOOD ENGINEERING Magazine Channels Paragraph 3a reported herein.

SOCIAL MEDIA CHANNEL

Food Engineering Social Media



Twitter followers

<http://twitter.com/FoodEng>



Facebook likes*

<http://www.facebook.com/FoodEngineering>



LinkedIn group members

<http://www.linkedin.com/groups?gid=3194485>

2018

	Twitter followers	Facebook likes*	LinkedIn group members
Beginning Balance:	12,347	11,732	7,002
January	12,519	11,773	7,066
February	12,684	11,836	7,314
March	12,852	11,951	7,441
April	13,017	11,994	7,452
May	13,133	11,994	7,455
June	13,265	12,296	7,799

*Due to a technical issue, May 2018 data for Facebook repeats April 2018.

ADDITIONAL DATA

MAGAZINE:

METHOD OF DISTRIBUTION:

All qualified circulation conforms to the Field Served and Definition of Recipient Qualification, as reported. Print copies are distributed via postal services or other carriers. Recipients of the digital version are notified via email when the version is available.

Apps are downloaded to view enhanced versions of the print edition and are available as a single download or by subscription use on tablets, smartphones or other mobile devices.

STATEMENT OF CONTENT PLATFORM:

Editorial Replica – If a print edition exists, editorial and design are unchanged from the original print edition. Each issue's content and design are identical to the original edition. Apart from minor updates, the content cannot change once the issue is made available.

PARAGRAPH 3b:

Communication from recipient or recipient's company (other than request): Written includes 5 sources of circulation for quantities of 4 copies or -% to 29 copies or 0.1%; Telecommunication includes 5 sources of circulation for quantities of 36 copies or 0.1% to 1,434 copies or 3.4%; Electronic includes 15 sources of circulation for quantities of 1 copy or -% to 366 copies or 0.9%.

GEOGRAPHIC DISTRIBUTION:

Geographic data for E-Newsletters, Apps, Websites, Supplement and Social Media are not reported at the media owner's option.

PUBLISHER'S AFFIDAVIT

We hereby make oath and say that all data set forth in this statement are true.

Catherine M. Ronan, Corporate Audience Audit Manager

Rita M. Foumia, Corporate Strategy Director

(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)

IMPORTANT NOTE:

This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.

Date signed

July 9, 2018

State

Michigan

County

Oakland

Received by BPA Worldwide

July 9, 2018

Type

BJ

ID Number

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About BPA Worldwide:

A not-for-profit organization since 1931, BPA Worldwide is governed by a tripartite board comprised of media owners, advertising agencies and advertisers. Headquartered in Shelton, Connecticut, USA, BPA has the largest membership of any media-auditing organization in the world, spanning more than 30 countries. Globally, BPA audits media properties including consumer magazines, newspapers, web sites, events, email newsletters, databases, wireless, social media and other advertiser-supported media—as well as advertiser and agency members. Visit www.bpaww.com for the latest audit reports, membership information and publishing and advertising industry news.

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2018
 This issue is equal to the average of the other 5 issues reported in Paragraph 2.

Business and Industry	Total Qualified	Percent of Total	Print	Digital	CLASSIFICATION BY TITLE				
					PLANT OPERATIONS/PRODUCTION/ QA/QC/ WAREHOUSING/ DISTRIBUTION/LOGISTICS (Note 1)	ENGINEERING (Note 2)	CORPORATE MANAGEMENT & ADMINISTRATION (Note 3)	RESEARCH & DEVELOPMENT/ PRODUCT DEVELOPMENT (Note 4)	PURCHASING (Note 5)
MEAT, POULTRY, SEAFOOD Including processed/further processed meat, poultry, seafood, slaughtering, fabricating, cutting, rendering, other meat, poultry, seafood	7,853	18.9	6,634	1,219	5,105	828	1,460	258	202
DAIRY FOODS Including ice cream & frozen desserts, novelties, fluid milk & beverages, cheese products, cultured products, butter or margarine products, powdered products, other dairy foods	4,454	10.7	3,500	954	2,486	626	951	281	110
PREPARED SPECIALTIES and FRUITS & VEGETABLES Including fruits and vegetables, ketchup, sauces, gravies, condiments, peanut butter, seasonings, flavors & syrups, oils, salad dressings, mayonnaise and pickled products, etc.	3,526	8.5	2,859	667	1,903	375	937	216	95
PREPARED FOODS/MEALS/SIDE DISHES Including prepared products, prepared dinners/meals/entrees, prepared side dishes, baby food, RTE breakfast foods, pizza, cheese snacks, meat snacks, prepared snacks, other prepared products	3,455	8.3	2,822	633	1,927	300	908	226	94
CEREAL & GRAIN-BASED PRODUCTS Including cereals, pet foods, prepared flour, pasta, rice and corn milling and other grain-based products	1,437	3.4	1,130	307	842	216	251	104	24
BAKERY PRODUCTS and SNACK FOODS Including breads & rolls, waffles, cookies and crackers, snack cakes, pies, donuts, toasted pastries, tortillas, snack bars, other bakery products, chips & pretzels, nuts/trail mix, extruded snacks, other snack foods	4,854	11.7	3,915	939	2,695	532	1,267	255	105
CANDY and CONFECTIONERY PRODUCTS	1,433	3.4	1,140	293	757	165	374	92	45
BEVERAGES Including soft drinks, beer, bottled water, alternative beverages/sports drinks (including fortified/nutraceutical), wine/liquor, juice/fruit drinks, coffee/tea, dairy-based drinks, other beverages	5,291	12.7	4,320	971	2,976	493	1,527	206	89
MANUFACTURER OF INGREDIENTS/NUTRITIONAL INGREDIENTS and SPECIALTY NUTRITIONAL PRODUCTS	2,368	5.7	1,784	584	1,081	327	557	343	60
MACHINERY/EQUIPMENT FOR FOOD PROCESSING AND/OR PACKAGING	2,759	6.6	2,077	682	699	1,182	682	139	57
ENGINEERING, DESIGN, ARCHITECTURAL AND CONSTRUCTION SERVICES	2,282	5.5	1,728	554	335	1,476	379	73	19
WAREHOUSING/DISTRIBUTION/LOGISTICS	1,432	3.4	1,177	255	854	92	402	18	66
CO-PACKER/CONTRACT MANUFACTURER	506	1.2	393	113	236	84	130	38	18
TOTAL QUALIFIED CIRCULATION PERCENT	41,650	100.0	33,479	8,171	21,896	6,696	9,825	2,249	984
			80.4	19.6	52.6	16.1	23.6	5.4	2.3

- Note 1: Plant Operations/Production (VP Production, Production Mgr, Plant Mgr/Supervisor/Superintendent, Production Line Foreman, VP Operations, Processing/Packaging Supervisor, Maintenance Foreman, Plant Security Manager, Safety Foreman) QA/QC (Quality Assurance Manager, Quality Control Manager, QA/QC Personnel) Warehousing/Distribution/Logistics (Warehouse/Distribution Manager/Director, Logistics/Traffic Manager/Director, Truck Fleet Manager and Repairs/RTE Manager)
- Note 2: Engineering (VP Engineering, Plant Engineer, Maintenance Engineer, Chief Engineer, Packaging Engineer, Processing/Production Engineer, Engineering Director)
- Note 3: Corporate Management & Administration (President, Owner, Partner, Chairman of the Board, Executive VP, VP, General Manager, Secretary-Treasurer, Manager, Assistant Manager, Store/Location Manager)
- Note 4: Research & Development/Product Development (President/VP of R&D, Food Tech, Chemist, Flavor Room Manager, Lab Tech, Design Manager, Research Chef, Tech Services Manager, Project Manager)
- Note 5: Purchasing (VP Purchasing, Purchasing or Procurement Director/Manager/Supervisor, Purchasing Agent, Grocery Buyer, Retail Buyer, Buyer)

ADDITIONAL DATA – Analysis of the question: Are you located at your company's headquarters?

Analysis of the question: Do you work at a Headquarter location of your company?	Total "Yes" Responses	Classification by Title						
		Print	Digital	Plant Operations/ Production/QA/QC/ Warehousing/ Distribution/Logistics (Note 1)	Engineering (Note 2)	Corporate Management & Administration (Note 3)	Research & Development/ Product Development (Note 4)	Purchasing (Note 5)
Yes	24,664	20,021	4,643	10,784	3,682	8,138	1,357	703

- Note 1: Plant Operations/Production (VP Production, Production Mgr, Plant Mgr/Supervisor/Superintendent, Production Line Foreman, VP Operations, Processing/Packaging Supervisor, Maintenance Foreman, Plant Security Manager, Safety Foreman) QA/QC (Quality Assurance Manager, Quality Control Manager, QA/QC Personnel) Warehousing/Distribution/Logistics (Warehouse/Distribution Manager/Director, Logistics/Traffic Manager/Director, Truck Fleet Manager and Repairs/RTE Manager)
- Note 2: Engineering (VP Engineering, Plant Engineer, Maintenance Engineer, Chief Engineer, Packaging Engineer, Processing/Production Engineer, Engineering Director)
- Note 3: Corporate Management & Administration (President, Owner, Partner, Chairman of the Board, Executive VP, VP, General Manager, Secretary-Treasurer, Manager, Assistant Manager, Store/Location Manager)
- Note 4: Research & Development/Product Development (President/VP of R&D, Food Tech, Chemist, Flavor Room Manager, Lab Tech, Design Manager, Research Chef, Tech Services Manager, Project Manager)
- Note 5: Purchasing (VP Purchasing, Purchasing or Procurement Director/Manager/Supervisor, Purchasing Agent, Grocery Buyer, Retail Buyer, Buyer)